

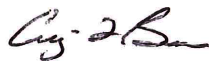
November 23, 2012

Gwinnett County Board of Commissioners
Attn: Chairman Charlotte Nash
75 Langley Drive
Lawrenceville, GA 30045

Dear Chairman Nash:

Attached is a summary of uses of the contractual funding to Partnership Gwinnett from Gwinnett County for 2011. We are developing similar schedules for the years 2007-2010 and will provide those to you at a later date. If you have any questions please give me a call.

Sincerely,



Craig Brown
CFO
Gwinnett Chamber of Commerce

Funds Allocation for Gwinnett County Contractual Payment--2011

The following positions were funded using resources from the Gwinnett County contractual payment in 2011:

SVP Economic Development
 Director Economic Development-partial year
 Economic Development Project Manager
 Economic Development Research Associate

Summary of Costs for 4 positions:

Salary	249,000	
Benefits and Taxes	55,000	
Total Payroll and Benefit Costs		304,000

Other Expenses:

ARC LINK/RLI	12,500	
Innovation Crescent Sponsorship	10,000	
Global Atlanta Marketing	15,000	
Market Street Services PG 2.0 Strategic Plan (partial funding)	60,100	
Corenet Global Summit Conference Sponsorship	12,500	
GEDA Memberships (\$300x8)	2,400	
GEDA Spring Conference (8 attendees)	1,800	
Strategic Leadership Visit -- 5 County Representatives	11,600	
IEDC Dues	1,100	
IEDC Conference	2,700	
Technology Association Georgia Dues	1,000	
OneSource database	5,800	
ESRI Database	2,500	
Costar Real Estate database	5,000	
Print Advertising:		
Atlanta Business Chronicle	30,000	Gwinnett Market Report
Atlanta Business Chronicle	22,000	Atlanta World Showcase Sponsorship
Total	500,000	