



**Gwinnett**  
Financial Services

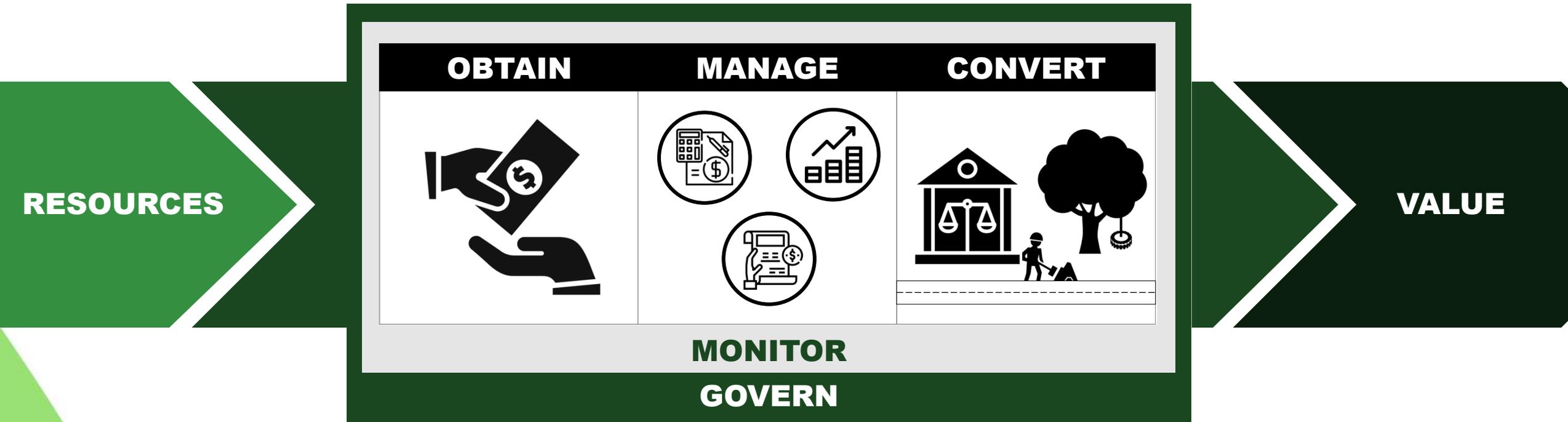
# 2020 Business Plan Presentation

Maria Woods, CFO/Finance Director

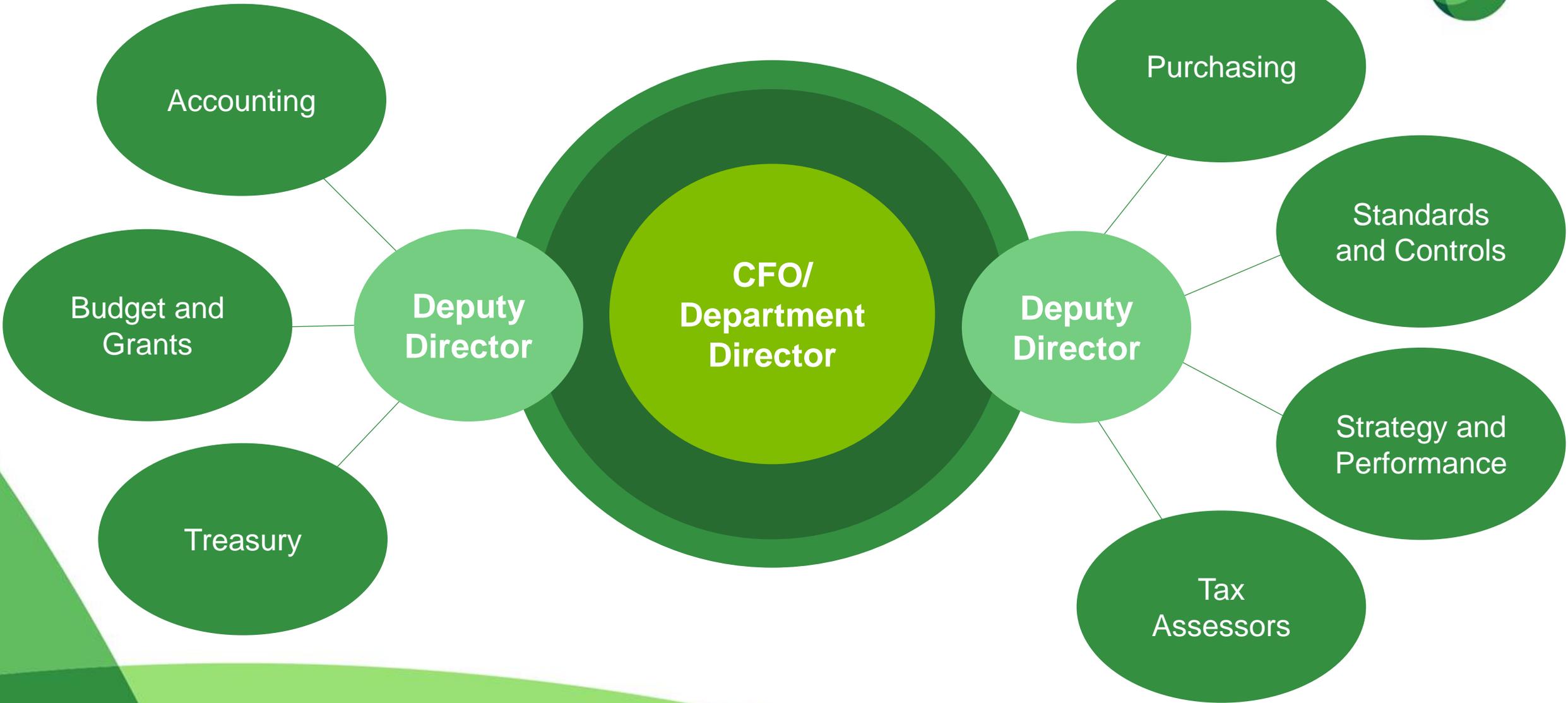
# Our Role



Maintaining the Financial Infrastructure...



...of a smart and sustainable government.



**CFO/  
Department  
Director**

**Deputy  
Director**

**Deputy  
Director**

Accounting

Budget and  
Grants

Treasury

Purchasing

Standards  
and Controls

Strategy and  
Performance

Tax  
Assessors



# The Gwinnett Standard

## A Financial Perspective

- Exercising financial prudence by **maintaining strong controls, using data to drive decisions, and focusing on long-term success** in support of a Vibrantly Connected Gwinnett.



# Maintaining Strong Controls

Strong controls lead to:

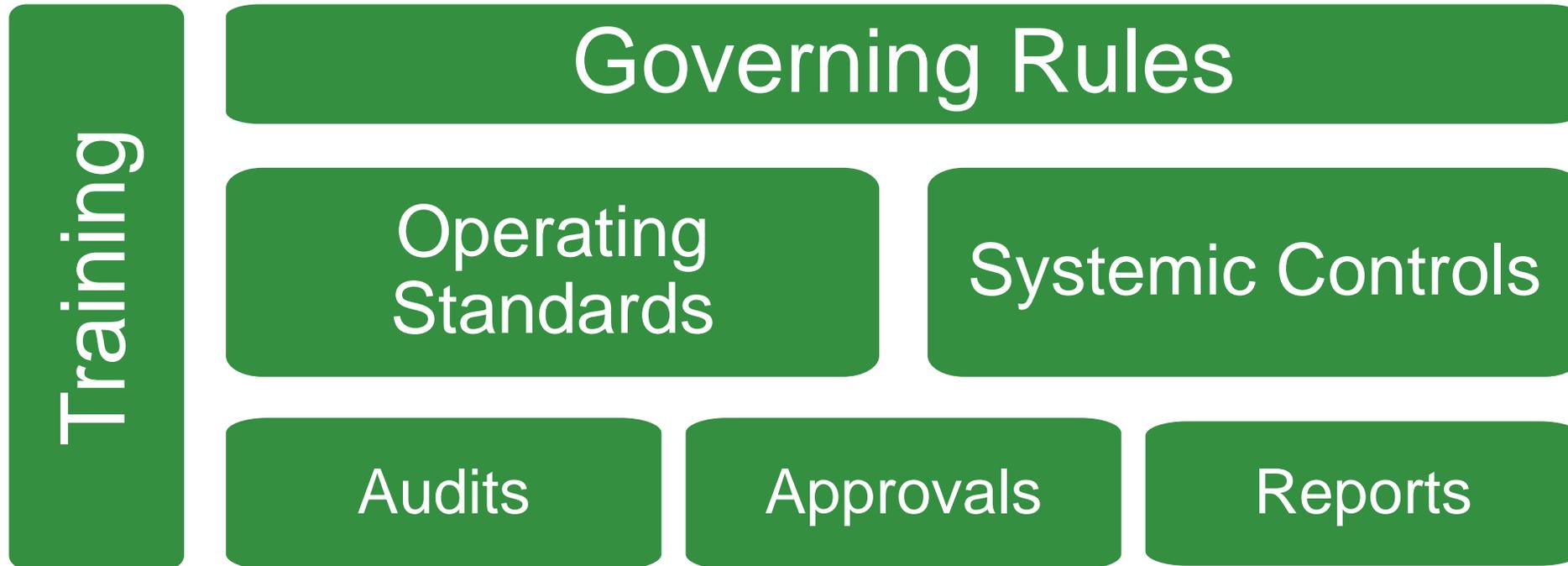
- Reduced risk
- Consistent service
- Reduced waste
- Organizational health
- Limited audit findings
- AAA credit ratings
- A solid foundation
- **Financial Integrity**





# Standards and Controls Division

## The Control Structure





# Data Driven Decision Making

Data-driven decisions lead to:

- High quality services
- Timely action
- Limited redundancy
- Cross-departmental collaboration
- Consistent performance
- Improved cost-control
- A smart organization
- **Financial integrity**



# Management Framework Application



<https://corpemprod.gwinnettcountry.com:4368/CorpoWebserver/?locale=en&LAndir>

[Home | Gwinnett County](#)
[Control Environment](#)
[Management Frame...](#)

[From SAP ERP 6.0 to SAP ...](#)
[Shared Documents - All D...](#)
[SurveyMonkey Analyze - ...](#)
[WebEOC 8.3 Login](#)
[GwinnettCOOP](#)

**Gwinnett**  
 Management Framework Application

**Strategic Perspective**

- Mobility & Access
- Smart & Sustainable Government
- Communication & Engagement
- Safe & Healthy Community
- Livability & Comfort
- Strong & Vibrant Economy

**Operational Perspective**

- Board of Commissioners
- County Administrator
- Community Services
- Corrections
- Financial Services
- Fire & Emergency Services
- Human Resources
- Information Technology
- Law
- Planning & Development
- Police Services
- Sheriff
- Support Services
- Transportation
- Water Resources

**Resources**

[Operating Environment](#) | [Priority Dashboard](#) | [OSPM](#) | [Training Material](#) | [I Have an Idea](#)

Management Framework - July 2019

**Safe and Healthy Community**

**Memberships**

- Lead the Community's Response to Risk
- Effectively Respond to Threats
- Secure Access to Public Market Needs

**Description**  
 Risk management takes into consideration both the benefits and the costs of risk management activities, including those necessary to prevent a catastrophe. Risk management involves assessing the most effective and cost-effective risk management strategies. The strategy process is a highly iterative and dynamic process that evolves continuously to identify and prioritize risk.

**Safe & Healthy Community**

Management Framework - July 2019

**Courthouse Addition and Parking Deck**

**Memberships**

- Plan 2: Heavy Deck Project addition is currently out of phase with all work
- Plan 3: Heavy Deck Project addition is currently out of phase with all work
- Plan 4: Heavy Deck Project addition is currently out of phase with all work

**Timeline**

**Financial Summary**

Category	Actual	Budget
Capital Budget	\$1,100,000.00	\$1,100,000.00
Operating Budget	\$1,100,000.00	\$1,100,000.00
Operating Budget	\$1,100,000.00	\$1,100,000.00

Management Framework - July 2019

**Operating**

**Supporting Data**

Item	Value	Unit	Year	Unit
Total Expenditure Actual	\$1,100,000.00		2019	
Budget	\$1,100,000.00		2019	
Forecast	\$1,100,000.00		2019	

**Actuals by Budget and Forecast**

Management Framework - July 2019

**SOIC Fiscal Summary**

**Fiscal Information**



# Focusing on the Long-Term

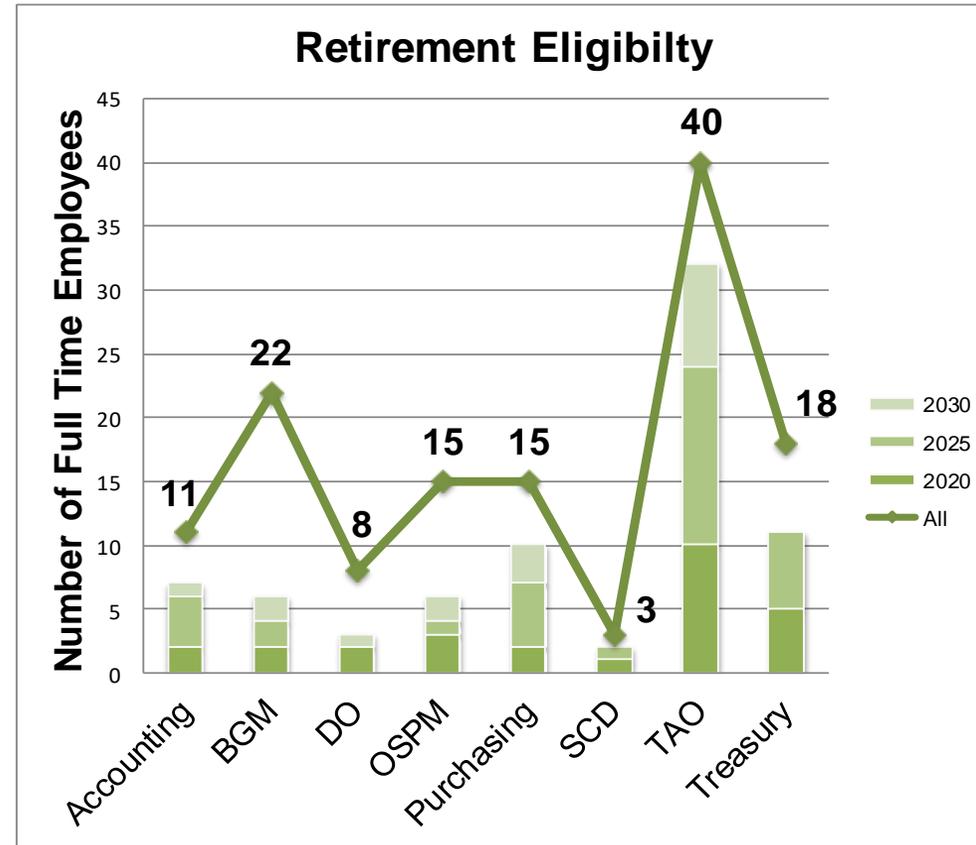
A long-term focus leads to:

- Proactive decisions
- Continuity of services
- Reduced waste
- Staff retention
- Operational flexibility
- Generational equity
- A sustainable future
- **Financial Integrity**





# Succession Planning





# Create an Improved Succession Plan

Team		Number Retirement Eligible Next 5 Years	Scope of Responsibility
Department Director	<u>1</u>	<u>1</u>	<u>1</u> Department
Deputy Directors	<u>2</u>	<u>0</u>	<u>7</u> Divisions
Division Directors	<u>7</u>	<u>5</u>	<u>46</u> Functions
Managers/Supervisors	<u>30</u>	<u>18</u>	<u>213</u> Processes
Front Line Employees	<u>93</u>	<u>32</u>	<u>936</u> Tasks

# Decision Package 001



 Priority	 Smart & Sustainable Government
	
 Strategy	Establish and Maintain the Gwinnett County Standard
	
 Tactic	Operational
	
 Project or Initiative	Addition of Project Coordinator to support TAO - \$108,055

# Presenting the Numbers



FUND	2019 Adopted	2020 Requested	% Change
General	\$9,758,355	\$9,829,926	.73%
Admin Support	\$10,876,154	\$11,540,503	6.11%
Risk Management	\$8,607,887	\$9,017,801	4.76%
Auto Liability	\$1,782,672	\$2,348,934	31.76%
<b>Total Base Requests</b>	<b>\$31,025,068</b>	<b>\$32,737,164</b>	<b>5.52%</b>
Service Enhancements		\$108,055	
<b>TOTAL 2020 BUDGET REQUEST</b>		<b>\$32,845,219</b>	



# Maintaining the Gwinnett Standard

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*"It takes 20 years to build a reputation and five minutes to ruin it. If you think about that, you'll do things differently."*

*Warren Buffett*

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**Questions?**