



Gwinnett

GWINNETT COUNTY
DEPARTMENT OF FINANCIAL SERVICES
PURCHASING DIVISION

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www.gwinnettcounty.com

March 19, 2019

AWARD NOTICE
RP024-18
Provision of Migration from SharePoint 2010 to SharePoint 2016

Pursuant to the proposals received on October 18, 2018 for proposal RP024-18, Provision of Migration from SharePoint 2010 to SharePoint 2016, the proposal has been awarded to B2B Technologies, LLC in the amount of \$210,150.00. Please note the enclosed proposal tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

Chris Duncan, CPPB
Purchasing Associate III

CD/bc

Enclosure



Proud Winner of the Annual *Achievement of Excellence Award* in Procurement since 1999

RP024-18
 Provision of Migration from SharePoint 2010 to SharePoint 2016
 Department of Information Technology Services

			AQL Technologies, Inc. (OS)	B2B Technologies, LLC (OC)	Ciber Global, LLC (OS)	CNC Consulting, Inc. (OS)	HexaCorp, LLC (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Executive Summary/Consulting Firm Experience and Qualification	35	27.5	27.25	28.00	8.75	12.00
2	Personnel and Staffing	10	8.5	8.00	9.50	8.25	4.50
3	Project Management	15	13	12.50	12.50	7.00	8.50
4	Technical Experience	25	22.75	20.75	22.25	7.50	11.75
5	References	10	7	10.00	10.00	8.00	9.00
	SUB-TOTAL	95	78.75	78.5	82.25	39.5	45.75
6	Cost Proposal	5	5	0.95	0.40		
	SUB-TOTAL	100	83.75	79.45	82.65	39.5	45.75
7	Onsite Interviews	10	4.5	9.75	5.50		
	TOTAL	110	88.25	89.2	88.15	39.5	45.75

			HPI International, Inc. (OS)	Mitaja Corporation (OS)	Nam Technologies, Inc. (OC)	Object Technology Solutions, Inc. (OS)	Paramount Software Solutions, Inc. (L)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Executive Summary/Consulting Firm Experience and Qualification	35	8.75	16.25	12.75	11.25	21.25
2	Personnel and Staffing	10	4.25	7.25	6	5.75	8.5
3	Project Management	15	5.5	3.75	5.25	4.5	12.5
4	Technical Experience	25	1.25	12.5	14	10.75	17
5	References	10	0	10	5	5	4
	SUB-TOTAL	95	19.75	49.75	43	37.25	63.25
6	Cost Proposal	5					2.23
	SUB-TOTAL	100	19.75	49.75	43	37.25	65.48
7	Onsite Interviews	10					
	TOTAL	110	19.75	49.75	43	37.25	65.48

			Planet Technologies, Inc. (OS)	Quest Software, Inc. (OS)	Stellar Services (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Executive Summary/Consulting Firm Experience and Qualification	35	23	2.5	26.25
2	Personnel and Staffing	10	8	5.75	6.75
3	Project Management	15	12.5	6.5	10
4	Technical Experience	25	20	8.75	11.25
5	References	10	10	0	7
	SUB-TOTAL	95	73.5	23.5	61.25
6	Cost Proposal	5	0.65		
	SUB-TOTAL	100	74.15	23.5	61.25
7	Onsite Interviews	10			
	TOTAL	110	74.15	23.5	61.25

Recommended Vendor:
 B2B Technologies, LLC
 Attn: Frank Fuerst
 225 Otley Drive NE, Suite 100
 Atlanta, GA 30324
 Phone: 404-892-1500
 Fax: 404-892-1599
ffuerst@b2btech.com

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		AQL Technologies, Inc. (OS)	B2B Technologies, LLC (OC)	Ciber Global, LLC (OS)	Paramount Software Solutions, Inc. (L)	Planet Technologies, Inc. (OS)
ITEM #	DESCRIPTION	LUMP SUM	LUMP SUM	LUMP SUM	LUMP SUM	LUMP SUM
1	Provision of Migration from SharePoint 2010 to SharePoint 2016	\$49,520.00	\$210,150.00	\$679,895.00	\$107,425.00	\$399,995.00