



Gwinnett

GWINNETT COUNTY
DEPARTMENT OF FINANCIAL SERVICES
PURCHASING DIVISION

75 Langley Drive | Lawrenceville, GA 30046-6935
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www.gwinnettcounty.com

March 20, 2019

**AWARD NOTICE
BL008-19**

Repair and Maintenance of Aquatic Dehumidification Systems on an Annual Contract

Pursuant to the bids received on January 15, 2019 for bid BL008-19, Repair and Maintenance of Aquatic Dehumidification Systems on an Annual Contract the bid has been awarded to Southeastern Heating and Air, Inc. in the amount of \$225,000.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

Dana Garland, CPPB
Purchasing Associate III

DG/bt

Enclosure



Proud Winner of the Annual *Achievement of Excellence Award* in Procurement since 1999

BL008-19
 Repair and Maintenance of Aquatic Dehumidification Systems on an Annual Contract
 Department of Community Services

			Mann Mechanical Co., Inc. (OC)				Maxair, Inc. (OC)			
SECTION A - PREVENTIVE MAINTENANCE AS NEEDED OR REQUESTED										
ITEM #	DESCRIPTION	APPROX. QTY	MONTHLY PM	QUARTERLY PM	ANNUAL PM	ANNUAL COST	MONTHLY PM	QUARTERLY PM	ANNUAL PM	ANNUAL COST
1	Bethesda Aquatics, 225 Bethesda Church Rd, Lawrenceville, 30044	12 Months	\$800.00	\$1,200.00	\$2,300.00	\$9,600.00	\$510.00	\$618.00	\$1,134.00	\$6,120.00
2	Bogan Aquatics, 2723 North Bogan Rd, Buford, GA 30519	12 Months	\$1,200.00	\$1,800.00	\$3,450.00	\$14,400.00	\$727.00	\$835.00	\$1,376.00	\$8,724.00
3	Collins Hill Aquatic Center, 2200 Collins Hill Rd, Lawrenceville, GA 30043	12 Months	\$400.00	\$600.00	\$1,150.00	\$4,800.00	\$355.00	\$463.00	\$861.00	\$4,260.00
4	Mountain Park Aquatics, 1063 Rockbridge Rd, Stone Mountain 30087	12 Months	\$1,200.00	\$1,800.00	\$3,450.00	\$14,400.00	\$792.00	\$900.00	\$1,650.00	\$9,504.00
5	West Gwinnett Aquatics, 4488 Peachtree Industrial Blvd., Norcross 30071	12 Months	\$1,200.00	\$1,800.00	\$3,450.00	\$14,400.00	\$548.00	\$656.00	\$1,282.00	\$6,576.00
Sub-Total Section A			\$57,600.00				\$35,184.00			
SECTION B - REPAIRS										
ITEM #	DESCRIPTION	APPROX. QTY	HOURLY RATE		TOTAL		HOURLY RATE		TOTAL	
1	Technician – Repair during normal hours, Monday – Friday, 8:00 am to 5:00 pm	450	\$95.00		\$42,750.00		\$95.00		\$42,750.00	
2	Technician – Repair after hours, Monday – Friday, After 5:00 pm, Weekends & Holidays	5	\$130.00		\$650.00		\$128.25		\$641.25	
3	Helper – Repairs during normal hours, Monday – Friday, 8:00 am to 5:00 pm	100	\$85.00		\$8,500.00		\$71.25		\$7,125.00	
4	Helper after hours, Monday – Friday, after 5:00 pm, Weekends & Holidays	5	\$115.00		\$575.00		\$96.19		\$480.95	
5	State percentage of mark up above cost for repair parts/materials (Not to exceed 15%).		15%				15%			
Sub-Total Section B			\$52,475.00		\$50,997.20		\$50,997.20		\$86,181.20	
Total			\$110,075.00		\$86,181.20		\$86,181.20		\$86,181.20	
Will Vendor Hold Pricing Firm? Renewal Option 1			1% increase				Yes			
Will Vendor Hold Pricing Firm? Renewal Option 2			2% increase				Yes			
Will Vendor Hold Pricing Firm? Renewal Option 3			3.5% increase				Yes			

			Sluss + Padgett, Inc. (L)				Southeastern Heating and Air, Inc. (OC)			
SECTION A - PREVENTIVE MAINTENANCE AS NEEDED OR REQUESTED										
ITEM #	DESCRIPTION	APPROX. QTY	MONTHLY PM	QUARTERLY PM	ANNUAL PM	ANNUAL COST	MONTHLY PM	QUARTERLY PM	ANNUAL PM	ANNUAL COST
1	Bethesda Aquatics, 225 Bethesda Church Rd, Lawrenceville, 30044	12 Months	\$1,339.00	\$1,339.00	\$1,989.00	\$16,068.00	\$600.00	\$1,093.00	\$4,370.00	\$7,200.00
2	Bogan Aquatics, 2723 North Bogan Rd, Buford, GA 30519	12 Months	\$849.75	\$849.75	\$1,529.00	\$10,197.00	\$765.00	\$1,639.00	\$6,556.00	\$9,180.00
3	Collins Hill Aquatic Center, 2200 Collins Hill Rd, Lawrenceville, GA 30043	12 Months	\$0.00	\$0.00	\$0.00	\$0.00	\$227.50	\$560.00	\$2,185.00	\$2,730.00
4	Mountain Park Aquatics, 1063 Rockbridge Rd, Stone Mountain 30087	12 Months	\$944.00	\$944.17	\$1,584.00	\$11,328.00	\$805.00	\$1,690.00	\$6,556.00	\$9,660.00
5	West Gwinnett Aquatics, 4488 Peachtree Industrial Blvd., Norcross 30071	12 Months	\$725.00	\$725.00	\$1,405.00	\$8,700.00	\$725.00	\$1,690.00	\$6,556.00	\$8,700.00
Sub-Total Section A			\$46,293.00				\$37,470.00			
SECTION B - REPAIRS										
ITEM #	DESCRIPTION	APPROX. QTY	HOURLY RATE		TOTAL		HOURLY RATE		TOTAL	
1	Technician – Repair during normal hours, Monday – Friday, 8:00 am to 5:00 pm	450	\$85.00		\$38,250.00		\$85.00		\$38,250.00	
2	Technician – Repair after hours, Monday – Friday, After 5:00 pm, Weekends & Holidays	5	\$127.50		\$637.50		\$127.50		\$637.50	
3	Helper – Repairs during normal hours, Monday – Friday, 8:00 am to 5:00 pm	100	\$85.00		\$8,500.00		\$45.00		\$4,500.00	
4	Helper after hours, Monday – Friday, after 5:00 pm, Weekends & Holidays	5	\$85.00		\$425.00		\$67.50		\$337.50	
5	State percentage of mark up above cost for repair parts/materials (Not to exceed 15%).		15%				15%			
Sub-Total Section B			\$47,812.50		\$43,725.00		\$43,725.00		\$81,195.00	
Total			\$94,105.50		\$86,181.20		\$86,181.20		\$86,181.20	
Will Vendor Hold Pricing Firm? Renewal Option 1			Yes				Yes			
Will Vendor Hold Pricing Firm? Renewal Option 2			Yes				Yes			
Will Vendor Hold Pricing Firm? Renewal Option 3			Yes				Yes			

Recommended Vendor:
 Southeastern Heating and Air, Inc.
 Attn: Anthony Gentile
 3119 Marjan Drive
 Atlanta, GA 30340
 Phone: 770-457-1575
 Fax: 770-457-1563
southeasternhvac@aol.com