



Gwinnett

GWINNETT COUNTY
DEPARTMENT OF FINANCIAL SERVICES
PURCHASING DIVISION

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March 20, 2019

**AWARD NOTICE
BL007-19**

Purchase Only and Purchase and Installation of Sod and Sprigs on an Annual Contract

Pursuant to the bids received on January 14, 2019 for bid, BL007-19, Purchase Only and Purchase and Installation of Sod and Sprigs on an Annual Contract the bid has been awarded to A&N Brokerage, Inc., Arthur A. Jones & Associates dba Buck Jones Nursery, Benson Construction Company, Inc., Green Bros. Earth Works No. 3, LLC, Kirkpatrick's Turf & Landscape Management, LLC, and Tifton Sod, Inc. dba Tifton Turf in the amount of \$267,700.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

Dana Garland, CPPB
Purchasing Associates III

DG/bt

Enclosure



BL007-19

Purchase Only and Purchase & Installation of Sod & Sprigs on an Annual Contract
 Departments of Community Services, Transportation, and Water Resources

			ACS Landscape Management, Inc. (OC)		A&N Brokerage, Inc. (OC)		Arthur A. Jones & Associates dba Buck Jones Nursery (L)	
ITEM #	DESCRIPTION	APPROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Section A - PURCHASE AND INSTALLATION OF SOD INCLUDING GROUND PREPARATION OF								
1	Prepare field, provide and install Bermuda sod - Blue Tag certified Tifway 419	180,000 Sq Ft	\$0.52	\$93,600.00	N/B	N/B	N/B	N/B
2	Prepare field, provide and install Bermuda sod - Blue Tag certified Tif Tuff Bermuda	20,000 Sq Ft	\$0.90	\$18,000.00	N/B	N/B	N/B	N/B
3	Laser grading	1,000 Sq Ft	\$0.35	\$350.00	N/B	N/B	N/B	N/B
Section A Total			\$111,950.00		N/B		N/B	
SECTION B - PURCHASE ONLY OF SOD - DELIVERED AND UNLOADED								
SOD ON PALLETS								
1	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Full Truckload</i>	60,000 Sq Ft	N/B	N/B	\$0.32	\$19,200.00	N/B	N/B
2	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Minimum 4 pallets</i>	2,500 Sq Ft	N/B	N/B	\$0.32	\$800.00	N/B	N/B
3	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Minimum 1 pallet</i>	1,000 Sq Ft	N/B	N/B	\$0.32	\$320.00	N/B	N/B
4	Bermuda Sod-Tif Tuff Blue Tag certified (available all year) <i>Minimum 4 pallet</i>	2,500 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
5	Bermuda Sod-Tif Tuff Blue Tag certified (available all year) <i>Minimum 1 pallet</i>	1,000 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
6	Bermuda Sod - Tifway 419 uncertified (available all year) <i>Minimum 1 pallet</i>	10,000 Sq Ft	N/B	N/B	\$0.28	\$2,800.00	\$0.32	\$3,200.00
7	Zoysia-Emerald Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B	\$0.42	\$1,050.00	\$0.49	\$1,225.00
8	Zoysia-Meyers Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B	\$0.42	\$1,050.00	\$0.49	\$1,225.00
9	Fescue Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B	\$0.25	\$625.00	\$0.43	\$1,075.00
ROLLED SOD								
10	Bermuda Sod-Tifway 419 Blue Tag certified <i>Full Truckload</i>	60,000 Sq Ft	N/B	N/B	\$0.32	\$19,200.00	N/B	N/B
11	Bermuda Sod-Tifway 419 Blue Tag certified <i>Minimum 4 rolls</i>	1,200 Sq Ft	N/B	N/B	\$0.32	\$384.00	N/B	N/B
Section B Total			N/B		\$45,429.00		\$6,725.00	
Square Feet/ Pallet			N/B		500		504	
Square Feet/ Roll			N/B		250		250	
Pallets/ Truckload			N/B		20		18	
Total Square Feet/ Truckload			N/B		10,000		9,072	
SECTION C - PURCHASE ONLY OF SOD - PICKED-UP								
1	Bermuda Sod-Tifway 419	131,400 Sq Ft	N/B	N/B	N/B	N/B	\$0.28	\$36,792.00
2	Blue Tag certified Tif Tuff Bermuda	13,600 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
3	Centipede	10,000 Sq Ft	N/B	N/B	N/B	N/B	\$0.28	\$2,800.00
4	Fescue Sod	16,500 Sq Ft	N/B	N/B	N/B	N/B	\$0.34	\$5,610.00
5	Zoysia-Emerald Sod	17,500 Sq Ft	N/B	N/B	N/B	N/B	\$0.42	\$7,350.00
6	Zoysia-Myers Sod	8,000 Sq Ft	N/B	N/B	N/B	N/B	\$0.42	\$3,360.00
Section C Total			N/B		N/B		\$55,912.00	
SECTION D - SPRIGGING								
1	Prepare ground, provide and plant Bermuda Certified Tif Tuff sprigs at a rate of 1,000 bushels per acre	12 Acres	N/B	N/B	N/B	N/B	N/B	N/B
Section D Total			N/B		N/B		N/B	
OVERALL BID TOTAL			\$111,950.00		\$45,429.00		\$62,637.00	
Will Vendor Hold Pricing Firm? Renewal Option 1			Yes		Yes		Yes	
Will Vendor Hold Pricing Firm? Renewal Option 2			2% increase		Yes		Yes	
Will Vendor Hold Pricing Firm? Renewal Option 3			2% increase		Yes		Yes	

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Purchase Only and Purchase & Installation of Sod & Sprigs on an Annual Contract
 Departments of Community Services, Transportation, and Water Resources

			Benson Construction Company, Inc. (OC)		Green Bros. Earth Works No. 3, LLC (L)		Kirkpatrick's Turf & Landscape Management, LLC (L)	
ITEM #	DESCRIPTION	APPROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Section A - PURCHASE AND INSTALLATION OF SOD INCLUDING GROUND PREPARATION OF								
1	Prepare field, provide and install Bermuda sod - Blue Tag certified Tifway 419	180,000 Sq Ft	\$0.53	\$95,400.00	N/B	N/B	\$0.49	\$88,200.00
2	Prepare field, provide and install Bermuda sod - Blue Tag certified Tif Tuff Bermuda	20,000 Sq Ft	\$0.65	\$13,000.00	N/B	N/B	\$0.59	\$11,800.00
3	Laser grading	1,000 Sq Ft	\$0.17	\$170.00	N/B	N/B	\$0.20	\$200.00
Section A Total			\$108,570.00		N/B		\$100,200.00	
SECTION B - PURCHASE ONLY OF SOD - DELIVERED AND UNLOADED								
SOD ON PALLETS								
1	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Full Truckload</i>	60,000 Sq Ft	\$0.27	\$15,900.00	N/B	N/B	N/B	N/B
2	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Minimum 4 pallets</i>	2,500 Sq Ft	\$0.31	\$775.00	N/B	N/B	N/B	N/B
3	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Minimum 1 pallet</i>	1,000 Sq Ft	\$0.40	\$400.00	N/B	N/B	N/B	N/B
4	Bermuda Sod-Tif Tuff Blue Tag certified (available all year) <i>Minimum 4 pallet</i>	2,500 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
5	Bermuda Sod-Tif Tuff Blue Tag certified (available all year) <i>Minimum 1 pallet</i>	1,000 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
6	Bermuda Sod - Tifway 419 uncertified (available all year) <i>Minimum 1 pallet</i>	10,000 Sq Ft	\$0.26	\$2,550.00	N/B	N/B	N/B	N/B
7	Zoysia-Emerald Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
8	Zoysia-Meyers Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
9	Fescue Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B	N/B	N/B	N/B	N/B
ROLLED SOD								
10	Bermuda Sod-Tifway 419 Blue Tag certified <i>Full Truckload</i>	60,000 Sq Ft	\$0.26	\$15,300.00	N/B	N/B	N/B	N/B
11	Bermuda Sod-Tifway 419 Blue Tag certified <i>Minimum 4 rolls</i>	1,200 Sq Ft	\$0.40	\$480.00	N/B	N/B	N/B	N/B
Section B Total			\$35,405.00		N/B		N/B	
Square Feet/ Pallet			504		N/B		N/B	
Square Feet/ Roll			325		N/B		N/B	
Pallets/ Truckload			20		N/B		N/B	
Total Square Feet/ Truckload			10,080		N/B		N/B	
SECTION C - PURCHASE ONLY OF SOD - PICKED -UP								
1	Bermuda Sod-Tifway 419	131,400 Sq Ft	W/D	W/D	\$0.32	\$42,048.00	N/B	N/B
2	Blue Tag certified Tif Tuff Bermuda	13,600 Sq Ft	N/B	N/B	\$0.51	\$6,936.00	N/B	N/B
3	Centipede	10,000 Sq Ft	W/D	W/D	\$0.37	\$3,700.00	N/B	N/B
4	Fescue Sod	16,500 Sq Ft	W/D	W/D	\$0.35	\$5,775.00	N/B	N/B
5	Zoysia-Emerald Sod	17,500 Sq Ft	W/D	W/D	\$0.51	\$8,925.00	N/B	N/B
6	Zoysia-Myers Sod	8,000 Sq Ft	W/D	W/D	\$0.51	\$4,080.00	N/B	N/B
Section C Total			\$0.00		\$71,464.00		N/B	
SECTION D - SPRIGGING								
1	Prepare ground, provide and plant Bermuda Certified Tif Tuff sprigs at a rate of 1,000 bushels per acre	12 Acres	\$0.00	\$0.00	N/B	N/B	N/B	N/B
Section D Total			\$0.00		N/B		N/B	
OVERALL BID TOTAL			\$143,975.00		\$71,464.00		\$100,200.00	
Will Vendor Hold Pricing Firm? Renewal Option 1			Yes		Yes		7% increase	
Will Vendor Hold Pricing Firm? Renewal Option 2			Yes		Yes		7% increase	
Will Vendor Hold Pricing Firm? Renewal Option 3			Yes		Yes		7% increase	

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			Tifton Sod, Inc. dba Tifton Turf (L)	
ITEM #	DESCRIPTION	APPROX. QTY.	UNIT PRICE	TOTAL PRICE
Section A - PURCHASE AND INSTALLATION OF SOD INCLUDING GROUND PREPARATION OF				
1	Prepare field, provide and install Bermuda sod - Blue Tag certified Tifway 419	180,000 Sq Ft	N/B	N/B
2	Prepare field, provide and install Bermuda sod - Blue Tag certified Tuff Bermuda	20,000 Sq Ft	N/B	N/B
3	Laser grading	1,000 Sq Ft	N/B	N/B
Section A Total			N/B	
SECTION B - PURCHASE ONLY OF SOD - DELIVERED AND UNLOADED				
SOD ON PALLETS				
1	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Full Truckload</i>	60,000 Sq Ft	N/B	N/B
2	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Minimum 4 pallets</i>	2,500 Sq Ft	N/B	N/B
3	Bermuda Sod-Tifway 419 Blue Tag certified (available all year) <i>Minimum 1 pallet</i>	1,000 Sq Ft	N/B	N/B
4	Bermuda Sod-Tif Tuff Blue Tag certified (available all year) <i>Minimum 4 pallet</i>	2,500 Sq Ft	N/B	N/B
5	Bermuda Sod-Tif Tuff Blue Tag certified (available all year) <i>Minimum 1 pallet</i>	1,000 Sq Ft	N/B	N/B
6	Bermuda Sod - Tifway 419 uncertified (available all year) <i>Minimum 1 pallet</i>	10,000 Sq Ft	\$0.38	\$3,800.00
7	Zoysia-Emerald Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B
8	Zoysia-Meyers Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	\$0.50	\$1,250.00
9	Fescue Sod (in season) <i>Minimum 1 pallet</i>	2,500 Sq Ft	N/B	N/B
ROLLED SOD				
10	Bermuda Sod-Tifway 419 Blue Tag certified <i>Full Truckload</i>	60,000 Sq Ft	N/B	N/B
11	Bermuda Sod-Tifway 419 Blue Tag certified <i>Minimum 4 rolls</i>	1,200 Sq Ft	N/B	N/B
Section B Total			\$5,050.00	
			Square Feet/ Pallet 504	
			Square Feet/ Roll 315	
			Pallets/ Truckload 18	
			Total Square Feet/ Truckload 9,072	
SECTION C - PURCHASE ONLY OF SOD - PICKED -UP				
1	Bermuda Sod-Tifway 419	131,400 Sq Ft	\$0.30	\$39,420.00
2	Blue Tag certified Tif Tuff Bermuda	13,600 Sq Ft	N/B	N/B
3	Centipede	10,000 Sq Ft	N/B	N/B
4	Fescue Sod	16,500 Sq Ft	N/B	N/B
5	Zoysia-Emerald Sod	17,500 Sq Ft	N/B	N/B
6	Zoysia-Myers Sod	8,000 Sq Ft	\$0.41	\$3,280.00
Section C Total			\$42,700.00	
SECTION D - SPRIGGING				
1	Prepare ground, provide and plant Bermuda Certified Tif Tuff sprigs at a rate of 1,000 bushels per acre	12 Acres	\$2,100.00	\$25,200.00
Section D Total			\$25,200.00	
OVERALL BID TOTAL			\$72,950.00	
			Will Vendor Hold Pricing Firm? Renewal Option 1 1% increase	
			Will Vendor Hold Pricing Firm? Renewal Option 2 1% increase	
			Will Vendor Hold Pricing Firm? Renewal Option 3 1% increase	

Recommended Vendors:

A&N Brokerage, Inc.
 Attn: Adam Brodotsey
 P.O. Box 6186
 Marietta, GA 30065
 Phone: 404-867-8501
getgrass@gmail.com

Green Bros. Earth Works No. 3, LLC
 Attn: Michael Laroway
 4548 Thompson Mill Road
 Buford, GA 30518
 Phone: 678-745-6980
 Fax: 678-745-6983
mike@greenbros.net

Arthur A. Jones & Associates dba Buck Jones Nursery
 Attn: David Mulbarger
 689 Grayson New Hope Road
 Lawrenceville, GA 30045
 P.O. Box 339
 Grayson, GA 30017
 Phone: 770-963-8227
 Fax: 770-339-0899
dmulbarger@buckjones.com

Kirkpatricks Turf & Landscape Management, LLC
 Attn: Ashley Kirkpatrick
 1841 McConnell Road
 Grayson, GA 30017
 Phone: 678-858-1518
kirk@kirkpatrickturf.com

Benson Construction Company, Inc.
 Attn: Rick Benson
 197 Vanceville County Line Road
 Tifton, GA 31794
 Phone: 229-386-0202
 Fax: 229-387-7729
bensonco@friendlycity.net

Tifton Sod, Inc. dba Tifton Turf
 Attn: Travis Massey
 350 Buford Hwy, Ste 103
 Sugar Hill, GA 30518
 Phone: 770-271-9500
 Fax: 770-271-0360
travis@tiftonturf.com
michelle@tiftonturf.com