



Gwinnett

GWINNETT COUNTY
DEPARTMENT OF FINANCIAL SERVICES
PURCHASING DIVISION

75 Langley Drive | Lawrenceville, GA 30046-6935
(O) 770.822.8720 | (F) 770.822.8735
www.gwinnettcounty.com

March 26, 2019

AWARD NOTICE

RP001-18

Provision and Implementation of an Integrated Public Safety Solution

Pursuant to the proposals received on April 02, 2018 for proposal RP001-18, Provision and Implementation of an Integrated Public Safety Solution, the proposal has been awarded to TriTech Software Systems in the amount of \$6,921,017.53. Please note the enclosed proposal tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in cursive script, appearing to read "Terri Shirley".

Terri Shirley

Purchasing Associate II

TS/bc

Enclosure



Proud Winner of the Annual *Achievement of Excellence Award* in Procurement since 1999

RP001-18

Provision and Implementation of an Integrated Public Safety Solution

Department of Information Technology Services

			Mark 43, Inc. (OS)	TriTech Software Systems* (OS)	Tyler Technologies (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Responsiveness	5	2.25	3.91	3.69
2	Functional Capability	30	16.50	26.02	23.67
3	References	5	1	4	4
4	Experience & Qualification	15	5.90	9.35	9.75
5	Level of Subsystem Integration	20	9.38	13.40	12.76
6	Ability to Provide Services	25	12.03	16.21	16.32
	SUB-TOTAL	100	47.06	72.89	70.19
7	Price	10		9.31	10
	SUB-TOTAL	110	47.06	82.203	80.19
8	Onsite Demonstrations	30		21.90	19.2
	TOTAL	140	47.06	104.10	99.41

Recommended Vendor:

TriTech Software Systems
 Attn: Ed Bean
 5601 Barbados Blvd.
 Castle Hayne, NC 28429
 Phone: 910-602-5207
 Email: ed.bean@tritech.com

*The County could not reach an agreement with the highest scoring firm; therefore, recommendation is to award to the second highest scoring firm. Additionally, the first and second highest scoring firms have merged and are now operating as one company.

RP001-18

Provision and Implementation of an Integrated Public Safety Solution

Department of Information Technology Services

		TriTech Software Systems* (OS)	Tyler Technologies (OS)
Item #	Description	Total Price	Total Price
1	System Hardware	\$947,357.65	\$328,625.00
2	System Software	\$232,301.49	\$121,300.00
3	Application Software	\$1,927,753.00	\$2,224,225.00
4	Interfaces	\$441,187.50	\$726,767.00
5	Training	\$360,600.00	\$302,120.00
6	Implementation Costs	\$2,049,530.05	\$914,030.00
7	Additional Recommended Software/Services	\$101,404.00	\$54,714.00
8	Annual Maintenance	\$860,883.84	
Total Original Proposed (Normalized)		\$6,921,017.53	\$4,671,781.00

***Additional costs include: 3rd party subscription fees and software maintenance requested as part of the Best and Final offer**