



September 09, 2019

**ADDENDUM #1
BL091-19 Repair and Replacement of Electric Motors on an Annual Contract**

Questions:

- Q1: Will Dynamic Testing, II. SCOPE OF SERVICE, Section F b, be required as part of this contract?
- A1: **Although this has not been necessary in previous contracts, the Department reserves the right to request Dynamic Testing.**

- Q2: When will the new contract begin, once awarded?
- A2: **Gwinnett County's intent is to start this contract January 01, 2020.**

- Q3: Will a copy of our insurance need to be included in bid packet?
- A3: **You will not be required to submit your certificate of insurance with your bid. However, the awarded vendor must be able to provide it when requested.**

- Q4: What is the estimated total for this contract?
- A4: **Please see attached bid tabulation from the previous contract period.**

- Q5: Will Gwinnett County be awarding only one vendor?
- A5: **This contract was previously awarded to one vendor. However, Gwinnett County reserves the right to reject any or all bids to waive technicalities and to make an award deemed in its best interest. Bids may be split or awarded in entirety.**

- Q6: Are Bonds required as part of this contract?
- A6: **No.**

- Q7: Can we get the past 3 invoices for BL092-15?
- A7: **Attached.**

- Q8: Can we get the tabulation for BL092-15 and BL117-11?
- A9: **Attached.**

This addendum should be signed in the space provided below and returned with your quote. Failure to do so may result in your quote being deemed non-responsive.

Company Name _____

Authorized Representative _____

Thank you,
Lindsey Gravitt
Purchasing Associate II



Proud Winner of the Annual **Achievement of Excellence Award** in Procurement since 1999



ORIGINAL

INVOICE

ELECTRIC COMPANY, INC.

DATE: 07/16/19 NUMBER: 0057665 PG: 1

1508 CUSSETA RD. P.O. BOX 1379 COLUMBUS, GA 31902 (706) 322-2569

2204 NEWTON RD. P.O. BOX 3371 ALBANY, GA 31706 (229) 435-1378

DUNS NO. 00-332-1197

SOLD TO: 001644 GWINNETT COUNTY TREASURY DIVISION 75 LANGLEY DRIVE LAWRENCEVILLE, GA 30046

SHIP TO: 000005 GWINNETT COUNTY F. WAYNE HILL 3320 FINANCIAL CTR HWY BUFORD, GEORGIA 30519

Table with columns: ORDER NO, ORDER DATE, CUSTOMER NO, SLSMNO, PURCHASE ORDER NO, SHIP VIA, SHIP DATE, TERMS. Values: 0037679, 05/02/19, 001644, SGY, 2000341193, OT, 05/03/19, NET 30 DAYS

Table with columns: QUANTITY ORDERED, QUANTITY SHIPPED, QUANTITY BACK ORD, DESCRIPTION, U/M, UNIT PRICE, EXTENDED PRICE. Values: 1, 1, 0, EAST1G4-ALBA ELEKTROTORWERK GREASER M, 1863.34, 1863.34



Handwritten signature: Ed Hill

Handwritten signature: Hambrook

Summary table with columns: SALES AMOUNT, SALES TAX, FREIGHT, TOTAL. Values: 1863.34, 0.00, 0.00, 1863.34

REMIT TO: SMITH GRAY ELECTRIC COMPANY, INC. P.O. BOX 1379 COLUMBUS, GA 31902



ORIGINAL

INVOICE

ELECTRIC COMPANY, INC

DATE 06/30/19 NUMBER 0195650 PG 1

1506 CUSSETA RD
P O BOX 1379
COLUMBUS, GA 31902
(706) 322-2586

2204 HEWTON RD
P.O. BOX 3371
ALBANY, GA 31706
(229) 435-1376

DUNS NO. 99-332-1197

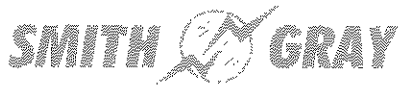
SOLO TO: 001644
GWINNETT COUNTY
TREASURY DIVISION
75 LANGLEY DRIVE
LAWRENCEVILLE, GA 30046

SHIP TO: 000005
GWINNETT COUNTY
F. WAYNE HILL
3320 FINANCIAL CTR HWY
BUFORD, GEORGIA 30519

ORDER NO.	ORDER DATE	CUSTOMER NO.	SLSMN NO.	PURCHASE ORDER NO.	SHIP VIA	SHIP DATE	TERMS
J195650	06/07/19	001644	SGY	2000353495		06/14/19	NET 30 DAYS

QUANTITY ORDERED	QUANTITY SHIPPED	QUANTITY BACK ORD.	DESCRIPTION	U/M	UNIT PRICE	EXTENDED PRICE
1	1	0	Nameplate Data: MAKE:EURODRIVE, H.P.:9.2KW, MODEL NO.:FAX97 DRN132L4/DH, SERIAL NO.:890143585.14.13.001, FRAME:132L, TYPE:GEARMOTOR FAX97 DRN132L4/DH GEARMOTOR EXPEDITE FEE		5939.89	5939.89 750.00

SALES AMOUNT	6689.89
SALES TAX	0.00
FREIGHT	0.00
	6689.89



ORIGINAL

INVOICE

ELECTRIC COMPANY, INC

DATE NUMBER PG

06/30/19 0195637 1

1508 CUSSEYA RD
P.O. BOX 1379
CO: CUMBUS, GA 31902
(706) 322-2569

2204 NEWTON RD.
P.O. BOX 3371
ALBANY GA 31706
(229) 435-1375

DUNS NO. 00-332-1197

SOLD TO: 001644
GWINNETT COUNTY
TREASURY DIVISION
75 LANGLEY DRIVE
LAWRENCEVILLE, GA 30046

SHIP TO: 000005
GWINNETT COUNTY
F. WAYNE HILL
3320 FINANCIAL CTR HWY
BUFORD, GEORGIA 30519

ORDER NO.	ORDER DATE	CUSTOMER NO.	SLSMN NO.	PURCHASE ORDER NO.	SHIP VIA	SHIP DATE	TERMS
J195637	06/03/19	001644	SGY	2000353479		06/21/19	NET 30 DAYS

QUANTITY ORDERED	QUANTITY SHIPPED	QUANTITY BACK ORD.	DESCRIPTION	U/M	UNIT PRICE	EXTENDED PRICE
			Nameplate Data:			
			MAKE:US MOTORS, H.P.:400 HP,			
			VOLTS:460, R.P.M.:1190, AMPS:472,			
			MODEL NO.:60802157769-100R-03,			
			FRAME:5009P, TYPE:HVE14			
			Special Instructions:			
			REWIND STATOR/INVERTOR DUTY			
			WIRE, VPI WINDINGS,EPOXY COAT.			
			BALANCE ROTOR & RATCHET ASSEM.			
			REPAIR BRG CARRIAGE. REPLACE			
			BEARINGS,BRG. RTD'S & HEATERS.			
			LABOR TO REPAIR			8752.00
1	1	0	REWIND MATERIAL		4896.46	4896.46
1	1	0	REPLACE BRGS,RTD'S,HEATERS&EPOXY COST		2486.55	2486.55

SALES AMOUNT	16135.01
	0.00
SALES TAX	0.00
FREIGHT	0.00
	16135.01

REMIT TO: SMITH-GRAY ELECTRIC COMPANY, INC. • P.O. BOX 1379 • COLUMBUS, GA 31902

		Cole Technology, Inc. (OC)	Pete Kelly, Inc. d/b/a Motor & Gear Engineering (OC)	Smith-Gray Electric Company, Inc. (OC)	Southern Industrial Sales and Services, Inc. (OC)	TAW Georgia Service Centers, Inc. d/b/a TAW Macon Service Center (OC)
Item #	DESCRIPTION	HOURLY RATES	HOURLY RATES	HOURLY RATES	HOURLY RATES	HOURLY RATES
1	State hourly rate for regular hours.	\$56.00	\$31.00	\$28.95	\$32.50	\$37.50
2	State hourly rate for overtime hours.	\$70.00	\$47.00	\$43.55	\$48.75	\$56.25
3	State hourly rate for repairs during trade holidays.	\$84.00	\$62.00	\$56.74	\$63.50	\$56.25
4	State hourly rate for regular hours (field labor). (Note: Field Labor may be needed to assist with installation & start-up)	\$65.00	\$47.00	\$42.43	\$47.50	\$95.00
5	State hourly rate for overtime hours (field labor).	\$80.00	\$59.00	\$53.64	\$60.00	\$142.50
6	State hourly rate for repairs during trade holidays. (Field labor)	\$97.00	\$58.00	\$67.02	\$70.00	\$142.50
7	State hourly rate for field vibration analysis (i.e. motors, blowers, centrifuges and associated equipment)	\$65.00	\$58.00	\$53.64	\$60.00	\$120.00
8	State hourly rate for field assessment and inventory	\$75.00	\$58.00	\$42.43	\$60.00	\$75.00
9	State hourly rate for field testing	\$75.00	\$58.00	\$53.64	\$60.00	\$120.00
10	State hourly rate for office administration (billing, accounting, data management)	\$0.00	\$23.00	\$35.00	\$20.50	\$37.50
11	State hourly rate for office/shop technical lead	\$0.00	\$23.00	\$0.00	\$20.50	\$95.00
Item #	DESCRIPTION	PERCENTAGE	PERCENTAGE	PERCENTAGE	PERCENTAGE	PERCENTAGE
12	State percentage (not to exceed 10%) of increase above contractor's cost for repair parts.	9.5%	9.0%	9.5%	9.0%	10.0%
13	State percentage (not to exceed 10%) of increase above contractor's cost for replacement motors.	9.5%	9.0%	9.5%	9.0%	10.0%
14	State percentage above or below the Vaughen's Price and Productivity Guide for motor repairs, not to exceed 10%	-21.8%	-40%	-44.5%	-40%	-15%
15	State pickup and delivery service cost from/to Gwinnett County Sites. (Cost plus)	9.5%	5.0%	5.0%	4.5%	10.0%
Will vendor hold pricing firm? 1st Renewal		0%	5% decrease	Yes	3% decrease	0%
Will vendor hold pricing firm? 2nd Renewal		0%	5% decrease	Yes	3% decrease	0%
Will vendor hold pricing firm? 3rd Renewal		0%	5% decrease	Yes	3% decrease	0%

Recommended vendor:

Smith-Gray Electrical Co., Inc.
 Attn: Frank Parsons
 1508 Cusseta Road
 Columbus, GA 31901
 Phone: 706-322-2569
 Fax: 706-596-0515
 Email: fparsons@smithgrayelectric.com

BL117-11
Repair and Replacement of Electric Motors on an Annual Contract
Department of Water Resources

		Alliance Specialty Motors, dba Louis Allis (OS)	Cole Technology, Inc. dba Cole Electric Company (OC)	Smith Gray Electric Co., Inc. (OC)	Southern Industrial Sales & Services, Inc. (OC)	TAW Georgia Service Centers, Inc. (OS)
Item #	DESCRIPTION	HOURLY RATES	HOURLY RATES	HOURLY RATES	HOURLY RATES	HOURLY RATES
1	State hourly rate for regular hours.	\$65.00	\$49.95	\$32.50	\$32.50	\$35.00
2	State hourly rate for overtime hours.	\$97.50	\$62.50	\$48.75	\$48.75	\$50.00
3	State hourly rate for repairs during trade holidays.	\$130.00	\$62.50	\$63.50	\$65.00	\$62.50
4	State hourly rate for regular hours (field labor). (Note: Field Labor may be needed to assist with installation & start-up)	\$85.00	\$60.00	\$47.50	\$60.00	\$58.50
5	State hourly rate for overtime hours (field labor).	\$127.50	\$75.00	\$60.00	\$70.00	\$70.00
6	State hourly rate for repairs during trade holidays. (Field labor)	\$170.00	\$75.00	\$75.00	\$70.00	\$75.00
7	State hourly rate for field vibration analysis (ie motors, blowers, centrifuges and associated equipment)	\$85.00	\$63.50	\$60.00	\$60.00	\$58.50
8	State hourly rate for field equipment alignment.	\$85.00	\$63.50	\$60.00	\$60.00	\$58.50
9	State percentage (not to exceed 10%) of increase above contractor's cost for repair parts.	10%	9.5%	9.5%	9%	9.75%
10	State percentage (not to exceed 10%) of increase above contractor's cost for replacement motors.	-30%	9.5%	9.5%	9%	9.75%
11	State percentage above or below the Vaughen's Price and Productivity Guide for motor repairs, not to exceed 10%	-20%	-26%	-40%	-40%	-40%
12	Is pickup and delivery a free service provided by your firm? If not, state basis of charges (miles/hours?)	Yes	Yes	Yes, If tractor trailer is required, cost plus 5%	No, free for normal pick-ups/deliveries. If tractor/trailer needed, cost plus 4.5%.	Yes
Total Hourly Rates (line items 1-8)		\$845.00	\$511.95	\$447.25	\$466.25	\$468.00
Will vendor hold pricing firm? 1st Renewal		Yes	3%	Yes	0%	3%
Will vendor hold pricing firm? 2nd Renewal		Yes	3%	Yes	0%	3%
Will vendor hold pricing firm? 3rd Renewal		Yes	3%	Yes	3%	3%

Recommended vendor:

Smith Gray Electric Co., Inc.
 Attn: Frank Parsons
 1508 Cussetta Road
 Columbus, GA 31901
 Phone 706-322-2569
 Fax 706-596-0515
 Email: fparsons@smithgrayelectric.com