



January 11, 2023

**Addendum #1
RP001-23**

Provision of Enterprise Resource Planning (ERP) System Integrator Services for the Oracle ERP Cloud System

Please see the below summation of revisions, questions and answers for the above solicitation.

Revisions

The question deadline has been modified. Questions regarding proposals should be directed to Dana Garland, CPPB at dana.garland@gwinnettcounty.com or by calling 770-822-8723 no later than 3:00 p.m. on **January 18, 2023**.

Page 46, Section 4.4 Insurance Requirements, 5. – Change From:

- 5. Cyber Liability Insurance
 - (a) ~~\$3,000,000~~ Limit for Network Security or Privacy Liability
 - (b) ~~\$3,000,000~~ Limit for Data Recovery

Page 46, Section 4.4 Insurance Requirements, 5. – Change To:

- 5. Cyber Liability Insurance
 - (a) **\$5,000,000** Limit for Network Security or Privacy Liability
 - (b) **\$5,000,000** Limit for Data Recovery

Questions

- Q1. Can service providers outside the USA (i.e., India or Canada) submit proposals for this?
A1. Service providers located outside the USA will not be considered for award.

- Q2. Are service providers required to attend on-site meetings?
A2. Yes.

- Q3. Can service providers perform the tasks related to request for proposal outside USA (i.e., India or Canada)?
A3. No. Services can be performed outside of Gwinnett County but not offshore.

- Q4. Can we submit the proposals via email?
A4. No.

- Q5. Are bonds required?
A5. No. Bonds are not required for this request for proposal.

- Q6. Does the County have any restrictions or preferences regarding service provider use of off-shore resources in the proposal response?
A6. The County does not want a non-US company in the network.

- Q7. Regarding the request for bond, the usual request is for proof of bond by service provider after selection. Is Gwinnett requiring that service providers purchase a bond prior to selection and at the time of proposal submittal? Please clarify?
A7. Bonds are not required for this solicitation.

- Q8. Does the County have a preference/history of partnering with global system integrators such as Deloitte or Tata Consulting vs. smaller local providers?
- A8. The County is not biased on the size of the service provider and will score based on the qualifications and requirements of the proposal submitted.**
- Q9. As Mythics is an Oracle partner, are either Mythics or Oracle able to propose on this project?
- A9. Yes.**
- Q10. Will this solicitation and RP002-23 Provision of Utility Billing Software and Implementation Services be scored together or independently?
- A10. The two solicitations will be scored independently.**
- Q11. What is the budget for this project?
- A11. There is approved funding for this project. The County expects each service provider to propose a competitive price. Award will be made to the highest scoring service provider.**
- Q12. Is the County looking for services provider to demonstrate integration services only or also a demonstration of the software solution?
- A12. Demonstrations should be on the integration services only.**
- Q13. Is the County looking for the implementation service provider to perform testing?
- A13. Yes. Testing must be included as part of the request for proposal response. If a service provider is proposing a subcontractor for testing, please include in the proposal response.**
- Q14. What is the term for this contract?
- A14. The term will be based on the methodology of the awarded service provider.**
- Q15. Is this solicitation for system integration only or managed services also?
- A15. System integration and the service involved including ninety (90) days post go-live support.**
- Q16. Will the service provider be expected to take over any rolls or provide staff augmentation services?
- A16. No.**
- Q17. Will the County consider a proposal for implementation or testing only?
- A17. No. The County intends to award as one contract for both implementation and testing.**
- Q18. Is the cost proposal based on a fixed price or hourly rates?
- A18. This contract will be evaluated and awarded based on the fixed firm price, not hourly rates.**
- Q19. Should the service provider include pricing for software licensing?
- A19. The service provider should include pricing for any tools necessary for implementation. The Oracle Fusion Cloud software was procured under a separate solicitation.**
- Q20. What is the expectation regarding the timeline for this project?
- A20. The County plans to start as soon as possible after award. Award start time will also be part of the negotiation process.**

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The following service providers attended the Pre-Proposal Conference on January 11, 2023.

- Arcao IT
- Can/Am Technologies
- CherryRoad
- Creoal
- Deloitte
- DP Solutions
- ESC Partners
- Highstreet IT
- iKW Solutions
- Info Sys
- Infolob
- Mythics
- Oracle
- Practical Solutions
- Realtree IT
- S2Integrators
- Smart ERP Solutions
- Sunera Tech
- V3iT

Acknowledge receipt of this addendum on Page 41 of the proposal document.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland".

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Division