



October 4, 2023

**Addendum #2
BL151-23**

Purchase of VMware vCenter, vSphere, Virtual Machine (VM) Site Recovery Manager (SRM) on an Annual Contract

Please see the below summation of revisions, questions, and answers for the above solicitation.

Questions

- Q1. It looks like the County is purchasing new and renewing existing licenses. Please confirm what is new and what is existing.
A1. All licenses are existing. Please see attached revised bid schedule.
- Q2. Please provide the contract number for VMware.
A2. This information is not available. Please reach out to VMWare directly for contract/serial numbers.
- Q3. The SKUs listed for the VMware licenses in the bid are Federal SKUs. Please clarify why the requirement is for Federal SKUs.
A3. Those are the license type currently in place.
- Q4. The bid requests pricing for vSphere 7 and vCenter 7. Can a supplier also bid vSphere 8 and vCenter 8?
A4. No.
- Q5. Does the County require 1 or 3 years of prepaid Support & Subscription for the requested SKUs?
A5. One year only as this is a 12-month contract with options to renew for four additional years.
- Q6. The bid states: "The County is soliciting bids from qualified and responsible suppliers to supply VMware vCenter, vSphere, Virtual Machine (VM) Site Recovery Manager (SRM) licenses for currently owned VMware products and purchase of new VMware products as listed below." However, lines 1-3, 5 in the bid schedule only request support pricing for these products and does NOT request pricing for

net new licenses. The only line item that appears to be net new products is line 4. The statement in bullet #1, states the County is looking for net new products but the bid schedule does not appear to represent purchasing net new VMware products except for line 4. Additionally, the County states under requirements that "The supplier must be able to supply the full product line of VMware enterprise software suite licenses. Would the County like to see additional new VMware licenses quoted not listed on the bid schedule?"

A6. Not at this time, however, the awarded service provider must be able to offer and sell new licenses for all VMware products as needed by the County.

Attachments

- Revised Bid Schedule

Acknowledge receipt of this addendum on Page 5 of the bid document.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland".

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing

FAILURE TO RETURN THIS PAGE AS PART OF YOUR BID PACKAGE MAY RESULT IN REJECTION OF BID.

BID SCHEDULE

Item #	Approx. Qty.	Description	Delivery A.R.O.	Unit Price	Total Price
1.	7	Federal Production Support U.S. Federal VMware Site Recovery Manager 8 Enterprise (25 VM Pack)		\$	\$
2.	13	Federal Production Support VMware vCenter Server 7 Standard for vSphere 7 (per instance)		\$	\$
3.	2,240 172	VMware Cloud Packs: Compute with Advanced Automation+ 1-Year Prepaid Commit - Per Core Federal Production Support VMware vSphere 7 Enterprise Plus for 1 Processor Federal Production Support VMware vSphere 7 Enterprise Plus for 1 processor		\$	\$
4.	42	VMware vSphere 8 Standard for 1 processor		\$	\$
5.	50	Production Support Coverage VMware workstation 16 Pro for Linux and Windows, ESD		\$	\$
				Total	\$

Company Name _____