

# GWINNETT COUNTY DEPARTMENT OF FINANCIAL SERVICES PURCHASING DIVISION

75 Langley Drive | Lawrenceville, GA 30046-6935 O: 770.822.8720 | F: 770.822.8735 GwinnettCounty.com

February 20, 2024

# Addendum #1 BL023-24

**Provision of Supplemental Landscaping Maintenance Services on an Annual Contract** 

The date to receive bids has been changed from 2:50pm on Thursday, February 22, 2024, to 2:50pm on Friday, February 23, 2024.

If they have not already done so, prospective service providers are urged to visit the sites (listed on Page 8 of BL023-24 Invitation to Bid) on Wednesday, February 21, 2024, between 8am and 5pm.

Please see the attached Revised Bid Schedule. Delete Pages 20-25 from your bid and replace with Pages 20R-25R.

Please see the below summation of questions and answers for the above solicitation.

# **Questions:**

- Q1. On the bid schedule, there are quantities of 18 and 15. Are these quantities accurate? They seem to be irregular based on our company's experience in the industry.
- A1. The revised quantities are 24 for Comprehensive Lawn Maintenance Services (cuts) and 15 for Management of Ornamental Shrubs, Trees, and Landscaped Beds. Please see the attached Revised Bid Schedule.
- Q2. For line item #13 Mulch, should we give the unit cost, or total estimated price for all cubic feet of facilities to be serviced?
- A2. For mulch, give per cubic foot cost. Optional services will be utilized at the discretion of the County.
- Q3. Is there a previous contract's bid tab?
- A3. Please see attached BL140-22 Bid Tab.
- Q4. The bid schedule has a multiplier (quantity) of 18 for Lawn Maintenance, 15 for Management of ornamental shrubs/trees and landscape beds, and 15 for Lawn fertilization weed/pest control overseeding and aeration. Which should it be?
- A4. See A1.
- Q5. Is it anticipated the service provider will make visits every 9-10 days throughout the year?
- A5. Yes, from March to October, every 9-10 days. The rest will be done as needed to maintain a good appearance at each Battalion's facilities and prepare for the following season.

Q6. Is there currently an incumbent service provider holding the contract? If so, are they eligible for a rebid? What is the current contract?

- A6. Yes, the current service providers are eligible to bid again. See A3.
- Q7. Mulching is listed under the optional services pricing schedule for the County's approval. However, the services section states that the bidder is responsible for mulching twice yearly. Should this be factored into the pricing?
- A7. No. Mulching is done as needed and will be requested by the County.
- Q8. Why is the pricing listed as x18 and x15 when the service schedule indicates every 9-10 days?
- A8. Bid Schedule quantities are estimates only. See A1.
- Q9. Please confirm who currently holds the position for each designated section.
- A9. See A3.
- Q10. Will this bid be awarded based on the total contract bid, including base period renewal options and discounts?
- A10. Per BL023-24 Page 12, "The Contract will be awarded to the lowest responsive and responsible bidder(s) based on the cumulative pricing for all services bid. In an effort to ensure adequate and timely landscape maintenance, it is the County's intent to award by section (in this case, Battalion). Service provider should bid only on Battalions it can adequately support according to the Scope of Services. The County will continue to reserve the right to award in its best interest."
- Q11. Are bid bonds, payment bonds, and performance bonds required for this bid?
- A11. No.
- Q12. For the insurance requirements, do bidders need every endorsement? For example, is Medical Malpractice or Personal Injury needed for this bid?
- A12. In this instance, Medical Malpractice would not be needed. Personal Injury is included under Commercial General Liability. The County will determine the validity of the awarded service provider's COI upon submission.
- Q13. Should COIs be submitted with a bid?
- A13. No. The County will contact the awarded service provider(s) for a Certificate of Insurance.

# **Attachments:**

- BL023-24 Revised Bid Schedule
- BL140-22 Bid Tab

This addendum should be acknowledged on Page 25R of the BL023-24 Revised Bid Schedule. Failure to do so may result in your bid being deemed non-responsive.

Thank you,

**Casey Beauston** 

Purchasing Associate II

BL023-24 Page 20R

# FAILURE TO RETURN THIS PAGE AS PART OF THE BID DOCUMENT MAY RESULT IN REJECTION OF BID.

#### **REVISED BID SCHEDULE**

# **BATTALION 1**

ITEM #	Facilities	Comprehensive Lawn Maintenance Services		Management of Ornamental Shrubs, Trees, and Landscaped Beds	Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration	Term Total
Land	Iscape Maintenance Services					
1	Fire Station 1	\$X 2	4 3	\$ X 15	\$ X 15	\$
2	Fire Station 2	\$X 2		\$ X 15	\$X 15	\$
3	Fire Station 4	\$X 2	4 5	\$ X 15	\$X 15	\$
4	Fire Station 11	\$X 2	4 3	\$ X 15	\$ X 15	\$
5	Fire Station 19	\$X 2	4 5	\$ X 15	\$X 15	\$
6	Fire Station 23	\$ X 2	4 5	\$ X 15	\$X 15	\$
				Landscape Mainten	ance Services Subtotal	\$
Enha provi	ff. Quote should be					
7	Rate for Labor Per Person – R	egular Hours*	\$	per hr x 150	hours	\$
8	Rate for Labor Per Person – O	vertime Hours**	\$	per hr x 24 h	nours	\$
				Enhance	ment Services Subtotal	\$
					Battalion 1 Total	\$
Optio	onal Services					Total
9	Price for Aeration (per station)					\$
10	Price for Lime Application (per	station; please sp	ecify	how price will be calcu	ılated)	\$
11	Price for Pesticide Application	(per station; pleas	e spe	ecify how price will be o	calculated)	\$
12	Price for Fungicide Application	n (per station; pleas	se sp	ecify how price will be	calculated)	\$
13	Additional mulch (when reque	\$				
14	Additional Pine Straw (when re		\$			
15	Initial Site Clean-up (when req	\$				

Plant materials, soil and amendments, and equipment usage will be at actual documented cost. Pricing will be evaluated based upon the hours shown above and the resultant extended prices. However, the County makes no guarantee regarding the number of repair labor hours it will use in the Contract period. Pricing should be provided as if sites were already being properly maintained. Services shall be performed Monday – Sunday between 8:00 A.M. and 8:00 P.M.

<sup>\*</sup>The Hourly Rate shall include all costs for travel time and vehicle usage.

<sup>\*\*</sup>Overtime shall be defined as the hours above and beyond the Service Provider's basic 8-hour workday, and any time on Saturday, Sunday, or a County/Service Provider Recognized Holiday.

<sup>\*\*\*</sup>Rate shall be per cubic foot cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by the department as needed.

<sup>\*\*\*\*</sup>Rate shall be per bale cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by department as needed.

BL023-24 Page 21R

# FAILURE TO RETURN THIS PAGE AS PART OF THE BID DOCUMENT MAY RESULT IN REJECTION OF BID.

#### **REVISED BID SCHEDULE CONTINUED**

# **BATTALION 2**

ITEM #	Facilities	Comprehensive Lawn Maintenance Services		Management of Ornamental Shrubs, Trees, and Landscaped Beds	Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration	Term Total					
Land	scape Maintenance Services										
1	Fire Station 3	\$ X 2	4 \$	\$ X 15	\$ X 15	\$					
2	Fire Station 6	\$ X 2		\$ X 15	\$X 15	\$					
3	Fire Station 9	\$ X 2		\$ X 15	\$ X 15	\$					
4	Fire Station 12	\$X 2	4 \$	\$X 15	\$X 15	\$					
5	Fire Station 22	\$X 2	4 \$	\$ X 15	\$X 15	\$					
6	Fire Station 28	\$ X 2	4 \$	\$ X 15	\$ X 15	\$					
				Landscape Mainten	ance Services Subtotal	\$					
Enha provi	ff. Quote should be										
7	Rate for Labor Per Person – Re	Rate for Labor Per Person – Regular Hours* \$ per hr x 150 hours									
8	Rate for Labor Per Person – O	vertime Hours**	\$	per hr x 24 h	nours	\$					
				Enhance	ment Services Subtotal	\$					
					Battalion 2 Total	\$					
Optio	onal Services					Total					
9	Price for Aeration (per station)					\$					
10	Price for Lime Application (per	station; please sp	ecify	how price will be calcu	ılated)	\$					
11	Price for Pesticide Application	(per station; pleas	e spe	ecify how price will be o	calculated)	\$					
12	Price for Fungicide Application	(per station; pleas	e sp	ecify how price will be	calculated)	\$					
13	Additional mulch (when reques		\$								
14	Additional Pine Straw (when re		\$								
15	Initial Site Clean-up (when requ	uested; per station)				\$					

Plant materials, soil and amendments, and equipment usage will be at actual documented cost. Pricing will be evaluated based upon the hours shown above and the resultant extended prices. However, the County makes no guarantee regarding the number of repair labor hours it will use in the Contract period. Pricing should be provided as if sites were already being properly maintained. Services shall be performed Monday – Sunday between 8:00 A.M. and 8:00 P.M.

<sup>\*</sup>The Hourly Rate shall include all costs for travel time and vehicle usage.

<sup>\*\*</sup>Overtime shall be defined as the hours above and beyond the Service Provider's basic 8-hour workday, and any time on Saturday, Sunday, or a County/Service Provider Recognized Holiday.

<sup>\*\*\*</sup>Rate shall be per cubic foot cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by department as needed.

<sup>\*\*\*\*</sup> Rate shall be per bale cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by department as needed.

BL023-24 Page 22R

# FAILURE TO RETURN THIS PAGE AS PART OF THE BID DOCUMENT MAY RESULT IN REJECTION OF BID.

#### **REVISED BID SCHEDULE CONTINUED**

#### **BATTALION 3**

ITEM #	Facilities	Comprehensive Lawn Maintenance Services		Management of Ornamental Shrubs, Trees, and Landscaped Beds	Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration	Term Total
Land	scape Maintenance Services					
1	Fire Station 10	\$X 2	4	\$ X 15	\$ X 15	\$
2	Fire Station 14	\$X 2		\$X 15	\$ X 15	\$
3	Fire Station 18	\$X 2		\$ X 15	\$ X 15	\$
4	Fire Station 24	\$X 2	4	\$X 15	\$ X 15	\$
5	Fire Station 26	\$X 2	4	\$X 15	\$ X 15	\$
6	Fire Station 29	\$X 2	4	\$ X 15	\$ X 15	\$
				Landscape Maintena	ance Services Subtotal	\$
Enha provi	authorized County sta	ff. Quote should be				
7	Rate for Labor Per Person – R	tegular Hours*	\$	per hr x 150	hours	\$
8	Rate for Labor Per Person – C	vertime Hours**	\$_	per hr x 24 h	ours	\$
		-		Enhancen	nent Services Subtotal	\$
					<b>Battalion 3 Total</b>	\$
Optio	onal Services					Total
9	Price for Aeration (per station)					\$
10	Price for Lime Application (per	station; please sp	ecify	y how price will be calcu	lated)	\$
11	Price for Pesticide Application	(per station; pleas	e sp	ecify how price will be c	alculated)	\$
12	Price for Fungicide Application	calculated)	\$			
13	Additional mulch (when reques	\$				
14		\$				
15	Initial Site Clean-up (when requ		\$			

Plant materials, soil and amendments, and equipment usage will be at actual documented cost. Pricing will be evaluated based upon the hours shown above and the resultant extended prices. However, the County makes no guarantee regarding the number of repair labor hours it will use in the Contract period. Pricing should be provided as if sites were already being properly maintained. Services shall be performed Monday – Sunday between 8:00 A.M. and 8:00 P.M.

SERVICE PROVIDER

<sup>\*</sup>The Hourly Rate shall include all costs for travel time and vehicle usage.

<sup>\*\*</sup>Overtime shall be defined as the hours above and beyond the Service Provider's basic 8-hour workday, and any time on Saturday, Sunday, or a County/Service Provider Recognized Holiday.

<sup>\*\*\*</sup>Rate shall be per cubic foot cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by department as needed.

<sup>\*\*\*\*</sup> Rate shall be per bale cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by department as needed.

BL023-24 Page 23R

#### FAILURE TO RETURN THIS PAGE AS PART OF THE BID DOCUMENT MAY RESULT IN REJECTION OF BID.

#### **REVISED BID SCHEDULE CONTINUED**

#### **BATTALION 5**

ITEM #	Facilities	Comprehensive Lawn Maintenanc Services	е	Management of rnamental Shrubs, Trees, and Landscaped Beds	Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration	Term Total
Land	Iscape Maintenance Services					
1	Fire Station 8	\$X 24	4 \$_	X 15	\$ X 15	\$
2	Fire Station 15	\$ X 24	4 \$_	X 15	\$X 15	\$
3	Fire Station 16	\$ X 24		X 15	\$X 15	\$
4	Fire Station 17	\$ X 24		X 15	\$ X 15	\$
5	Fire Station 27	\$ X 24		X 15	\$ X 15	\$
6	Fire Station 30	\$ X 24		X 15	\$X 15	\$
7	Fire Station 31	\$ X 24	4 \$_	X 15	\$ X 15	\$
		\$				
	incement Services (Such services) ided as part of approval reques	authorized County sta	ff. Quote should be			
8	Rate for Labor Per Person – R	hours	\$			
9	Rate for Labor Per Person – C	vertime Hours**	\$	per hr x 24 h	nours	\$
				Enhancer	ment Services Subtotal	\$
					<b>Battalion 5 Total</b>	\$
Optio	onal Services					Total
10	Price for Aeration (per station)					\$
11	Price for Lime Application (per	station; please spe	cify ho	ow price will be calcu	llated)	\$
12	Price for Pesticide Application	(per station; please	speci	ify how price will be o	calculated)	\$
13	Price for Fungicide Application	calculated)	\$			
14	Additional mulch (when reque	\$				
15	Additional Pine Straw (when re		\$			
16	Initial Site Clean-up (when req	\$				

Plant materials, soil and amendments, and equipment usage will be at actual documented cost. Pricing will be evaluated based upon the hours shown above and the resultant extended prices. However, the County makes no guarantee regarding the number of repair labor hours it will use in the Contract period. Pricing should be provided as if sites were already being properly maintained. Services shall be performed Monday – Sunday between 8:00 A.M. and 8:00 P.M.

SERVICE PROVIDER\_\_\_\_\_

<sup>\*</sup>The Hourly Rate shall include all costs for travel time and vehicle usage.

<sup>\*\*</sup>Overtime shall be defined as the hours above and beyond the Service Provider's basic 8-hour workday, and any time on Saturday, Sunday, or a County/Service Provider Recognized Holiday.

<sup>\*\*\*</sup>Rate shall be per cubic foot cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by department as needed.

<sup>\*\*\*\*</sup> Rate shall be per bale cost. Labor will be taken from quoted hourly rate. Optional service shall be utilized by department as needed.

BL023-24 Page 24R

# FAILURE TO RETURN THIS PAGE AS PART OF THE BID DOCUMENT MAY RESULT IN REJECTION OF BID.

# **REVISED BID SCHEDULE CONTINUED**

Battalion 1 Total	\$
Battalion 2 Total	\$
Battalion 3 Total	\$
Battalion 5 Total	\$
GRAND TOTAL	\$

BL023-24 Page 25R

# FAILURE TO RETURN THIS PAGE AS PART OF THE BID DOCUMENT MAY RESULT IN REJECTION OF BID.

#### **REVISED BID SCHEDULE CONTINUED**

In an effort to ensure adequate and timely landscape maintenance, it is the County's intent to award by section (in this case, Battalion). Service providers should bid only on Battalions it can adequately support according to the Scope of Services. The County will continue to reserve the right to award in its best interest.

Gwinnett County requires pricing to remain firm for the duration of the initial term of the contract. Failure to hold firm pricing for the duration of the initial term of the contract will be sufficient cause for Gwinnett County to declare bid non-responsive. Contract to begin April 19, 2024, or upon approval by the Gwinnett County Board of Commissioners, whichever is later. Initial term to run through April 18, 2025, regardless of time of award. The two (2) options to renew will be annual terms.

	ted, quoted prices will re s a part of the renewal op	•	•	-	
Renewal Option 1:	% Increase _	% Decrease		n	
Renewal Option 2:	% Increase	% Decrease	Explanation	n	
Certification Of Non-	-Collusion In Bid Prepara	tion Signature			Date
The undersigned ack	knowledges receipt of the	following addenda,	listed by nur	mber and date	appearing on each:
Addendum No.	Date	Adder	ndum No.	Date	
		<u></u>			
Board of Commission which prices are quote specified in the bid Payments for remitting payment upon notice.	he attached specification mers within ninety (90) da oted, at the price set oppo schedule. By submissio ance of goods and servi se of award. For more in in the instructions for ve	nys of the date of bionsite each item, deliven of this bid, I und ces. Vendors shout formation on elections	l opening, to vered to the o erstand that Id select the	furnish any or designated poi Gwinnett Cou eir preferred n	all of the items upon int(s) within the time unty uses Electronic nethod of electronic
Legal Business Nam	ne				
Complete Address_					
Does your company	currently have a location	within Gwinnett Co	unty? 🗌 Yes	s 🗌 No	
Representative Sign	ature	Pri	nted Name_		
Telephone Number		F-mail Address			

BID TABULATION Page 1 of 7

BL140-22 Provision of Supplemental Landscaping Maintenance Services on a Term Contract Department of Fire and Emergency Services

epartment of Fire and Emergency Services															
Term May 17, 2023 - April 18, 2024		ACS Landscape Management, Inc. (OC)		Artsca (0	pe, Inc. IC)	BrightView Servic (		L	e Lawncare, LC DC)	Crabapple Turf Management, Inc. (OC)		Fresh Cut Lawn Service, LLC (L)		Mariani Enterprises, LLC dba Ed Castro Landscape (OS)	
ITEM # DESCRIPTION	APPROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Battalion 2															
A. Comprehensive Lawn Maintenance Services															
1 Fire Station 3	18 year	N/B	\$0.00	\$90.00	\$1,620.00	\$143.00	\$2,574.00	\$234.00	\$4,212.00	\$411.20	\$7,401.60	\$163.00	\$2,934.00	\$143.85	\$2,589.30
2 Fire Station 6	18 year	N/B	\$0.00	\$150.00	\$2,700.00	\$196.50	\$3,537.00	\$300.00	\$5,400.00	\$505.20	\$9,093.60	\$163.00	\$2,934.00	\$138.25	\$2,488.50
3 Fire Station 9	18 year	N/B	\$0.00	\$150.00	\$2,700.00	\$226.00	\$4,068.00	\$218.00	\$3,924.00	\$479.20	\$8,625.60	\$208.00	\$3,744.00	\$197.76	\$3,559.68
4 Fire Station 12	18 year	N/B	\$0.00	\$150.00	\$2,700.00	\$242.00	\$4,356.00	\$203.00	\$3,654.00	\$572.40	\$10,303.20	\$183.00	\$3,294.00	\$219.29	\$3,947.22
5 Fire Station 22	18 year	N/B	\$0.00	\$70.00	\$1,260.00	\$130.00	\$2,340.00	\$150.00	\$2,700.00	\$393.20	\$7,077.60	\$118.00	\$2,124.00	\$269.73	\$4,855.14
6 Fire Station 28	18 year	N/B	\$0.00	\$100.00	\$1,800.00	\$156.50	\$2,817.00	\$188.00	\$3,384.00	\$469.20	\$8,445.60	\$163.00	\$2,934.00	\$166.96	\$3,005.28
B. Management of Ornamental Shrubs, Trees and Landscaped Beds															
1 Fire Station 3	15 year	N/B	\$0.00	\$42.00	\$630.00	\$39.00	\$585.00	\$15.00	\$225.00	Incl	uded	\$60.00	\$900.00	\$33.33	\$499.95
2 Fire Station 6	15 year	N/B	\$0.00	\$60.00	\$900.00	\$122.00	\$1,830.00	\$15.00	\$225.00		uded	\$60.00	\$900.00	\$66.66	\$999.90
3 Fire Station 9	15 year	N/B	\$0.00	\$60.00	\$900.00	\$112.00	\$1,680.00	\$15.00	\$225.00		uded	\$60.00	\$900.00	\$33.33	\$499.95
4 Fire Station 12	15 year	N/B	\$0.00	\$60.00	\$900.00	\$105.00	\$1,575.00	\$15.00	\$225.00	Incl	uded	\$60.00	\$900.00	\$66.66	\$999.90
5 Fire Station 22	15 year	N/B	\$0.00	\$36.00	\$540.00	\$115.00	\$1,725.00	\$15.00	\$225.00	Incl	uded	\$60.00	\$900.00	\$133.33	\$1,999.95
6 Fire Station 28	15 year	N/B	\$0.00	\$60.00	\$900.00	\$57.00	\$855.00	\$15.00	\$225.00	Incl	uded	\$60.00	\$900.00	\$20.00	\$300.00
C. Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration															
1 Fire Station 3	15 year	N/B	\$0.00	\$54.06	\$810.90	\$44.00	\$660.00	\$10.00	\$150.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
2 Fire Station 6	15 year	N/B	\$0.00	\$56.11	\$841.65	\$68.00	\$1,020.00	\$10.00	\$150.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
3 Fire Station 9	15 year	N/B	\$0.00	\$63.75	\$956.25	\$100.00	\$1,500.00	\$10.00	\$150.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
4 Fire Station 12	15 year	N/B	\$0.00	\$79.27	\$1,189.05	\$89.00	\$1,335.00	\$10.00	\$150.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
5 Fire Station 22	15 year	N/B	\$0.00	\$16.43	\$246.45	\$22.00	\$330.00	\$10.00	\$150.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
6 Fire Station 28	15 year	N/B	\$0.00	\$56.70	\$850.50	\$82.00	\$1,230.00	\$10.00	\$150.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
	Sub-Total	\$0	.00	\$22,4	44.80	\$34,0	17.00	\$25,5	24.00	\$50,9	47.20	\$26,5	14.00	\$26,9	945.37
D. Enhancement Services															
1 Rate for Labor Per Person – Regular Hours	150 hours	N/B	\$0.00	\$22.25	\$3,337.50	\$42.00	\$6,300.00	\$8.00	\$1,200.00	\$60.00	\$9,000.00	\$15.00	\$2,250.00	\$35.00	\$5,250.00
Rate for Labor Per Person – Overtime Hours	24 hours	N/B	\$0.00	\$22.25	\$534.00	\$55.00	\$1,320.00	\$12.00	\$288.00	\$90.00	\$2,160.00	\$22.50	\$540.00	\$52.50	\$1,260.00
	Sub-Total		.00		71.50		20.00		88.00		60.00		90.00		10.00
B	attalion 2 Total	\$0	.00	\$26,3	16.30	\$41,6	37.00	\$27,0	12.00	\$62,1	07.20	\$29,3	304.00	\$33,4	155.37
E. Optional Services															
1 Price for Aeration			/B	\$0.04	sq ft	\$549.00	sq ft	\$0.06	cu ft	\$25.00	1,000 sq ft	\$320.00	station		04.00
2 Price for Lime Application		N		\$0.04	sq ft	\$184.00	sq ft	\$0.04	cu ft	\$10.00	1,000 sq ft	\$91.00	station		2.00
3 Price for Pesticide Application			/B	\$0.04	sq ft	\$184.00	sq ft	\$0.08	cu ft	\$5.75	1,000 sq ft	\$91.00	station		67.00
4 Price for Fungicide Application			/B	\$0.04	sq ft	\$184.00	sq ft	\$0.09	cu ft	\$10.00	1,000 sq ft	\$91.00	station		35.00
5 Additional mulch (when requested)			/B	\$35.66	cu ft	\$65.00	cu ft	\$62.00	cu ft	\$2.00	cu ft	\$18.45	yard	\$60	
Additional Pine Straw (when requested)		N	/B	\$8.00	bale	\$6.50	cu ft	\$6.75	bale	\$6.50	bale	\$5.00	bale	\$7	.00

BID TABULATION Page 2 of 7

BL140-22
Provision of Supplemental Landscaping Maintenance Services on a Term Contract
Department of Fire and Emergency Services

Depart	epartment of Fire and Emergency Services															
	Term May 17, 2023 - April 18, 2024		ACS Landscape Management, Inc. (OC)		Artscape, Inc. (OC)		Service	Landscape es, Inc. L)	L	ne Lawncare, LC DC)	Crabapple Turf Management, Inc. (OC)		Fresh Cut Lawn Service, LLC (L)		Mariani Enterprises, LLC dba Ed Castro Landscape (OS)	
ITEM #	DESCRIPTION	APPROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Battali	ion 3															
A. Con	nprehensive Lawn Maintenance Services															
1	Fire Station 10	18 year	\$165.00	\$2,970.00	N/B	\$0.00	\$245.00	\$4,410.00	\$240.00	\$4,320.00	\$468.00	\$8,424.00	\$180.00	\$3,240.00	\$194.40	\$3,499.20
2	Fire Station 14	18 vear	\$140.00	\$2,520.00	N/B	\$0.00	\$240.00	\$4,320.00	\$203.00	\$3,654.00	\$430.00	\$7,740.00	\$180.00	\$3,240.00	\$192.18	\$3,459.24
3	Fire Station 18	18 year	\$245.00	\$4,410.00	N/B	\$0.00	\$342.00	\$6,156.00	\$300.00	\$5,400.00	\$556.80	\$10.022,40	\$270.00	\$4,860.00	\$231.08	\$4,159.44
4	Fire Station 24	18 year	\$145.00	\$2,610.00	N/B	\$0.00	\$212.00	\$3,816,00	\$240.00	\$4,320.00	\$441.60	\$7,948,80	\$180.00	\$3,240.00	\$176.63	\$3,179,34
5	Fire Station 26	18 year	\$145.00	\$2,610.00	N/B	\$0.00	\$186.00	\$3,348.00	\$279.00	\$5,022.00	\$360.40	\$6,487.20	\$200.00	\$3,600.00	\$151.35	\$2,724.30
6	Fire Station 29	18 vear	\$105.00	\$1.890.00	N/B	\$0.00	\$216.00	\$3,888,00	\$300.00	\$5,400.00	\$474.00	\$8,532,00	\$200.00	\$3,600.00	\$180.52	\$3,249,36
B. Man	nagement of Ornamental Shrubs, Trees and Landscaped Beds															
1	Fire Station 10	15 vear	\$20.00	\$300.00	N/B	\$0.00	\$53.00	\$795.00	\$12.00	\$180.00	Incl	uded	\$65.00	\$975.00	\$20.00	\$300.00
2	Fire Station 14	15 year	\$35.00	\$525.00	N/B	\$0.00	\$170.00	\$2,550.00	\$10.00	\$150.00	Incl	uded	\$65.00	\$975.00	\$20.00	\$300.00
3	Fire Station 18	15 year	\$25.00	\$375.00	N/B	\$0.00	\$98.00	\$1,470,00	\$15.00	\$225.00	Incl	uded	\$65.00	\$975.00	\$20.00	\$300.00
4	Fire Station 24	15 year	\$45.00	\$675.00	N/B	\$0.00	\$197.00	\$2,955.00	\$12.00	\$180.00	Incl	uded	\$65.00	\$975.00	\$53.34	\$800.10
	Fire Station 26	15 year	\$35.00	\$525.00	N/B	\$0.00	\$103.00	\$1,545.00	\$14.00	\$210.00	Incl	uded	\$65.00	\$975.00	\$53.34	\$800.10
	Fire Station 29	15 year	\$15.00	\$225.00	N/B	\$0.00	\$147.00	\$2,205.00	\$15.00	\$225.00	Incl	uded	\$65.00	\$975.00	\$53.34	\$800.10
	n Fertilization, Weed/Pest Control, Overseeding and Aeration		<b>4</b> 10100	7==0:00	,_	70.00	<b>.</b>	<b>4</b> 2,200.00	***************************************	<b>,</b>			400.00	***************************************	<b>,</b>	4000110
	Fire Station 10	15 year	\$75.00	\$1,125.00	N/B	\$0.00	\$87.00	\$1,305.00	\$11.00	\$165.00	Incl	uded	\$35.00	\$525.00	\$13.34	\$200.10
	Fire Station 14	15 year	\$60.00	\$900.00	N/B	\$0.00	\$51.00	\$765.00	\$10.00	\$150.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
	Fire Station 18	15 year	\$200.00	\$3.000.00	N/B	\$0.00	\$153.00	\$2,295.00	\$14.00	\$210.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
	Fire Station 24	15 year	\$60.00	\$900.00	N/B	\$0.00	\$58.00	\$870.00	\$11.00	\$165.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
	Fire Station 26	15 year	\$75.00	\$1.125.00	N/B	\$0.00	\$58.00	\$870.00	\$13.00	\$195.00	Incl	uded	\$35.00	\$525.00	\$13.34	\$200.10
6	Fire Station 29	15 year	\$60.00	\$900.00	N/B	\$0.00	\$80.00	\$1,200.00	\$14.00	\$210.00		uded	\$35.00	\$525.00	\$13.34	\$200.10
	THO GRAIGH ES	Sub-Total		85.00		.00		63.00		381.00		154.40		80.00		771.78
D. Enh	ancement Services		, ,				. ,				. ,				, ,	
	Rate for Labor Per Person – Regular Hours	150 hours	\$37.50	\$5,625.00	N/B	\$0.00	\$42.00	\$6,300.00	\$8.00	\$1,200,00	\$60.00	\$9,000,00	\$15.00	\$2,250.00	\$35.00	\$5,250.00
	Rate for Labor Per Person – Overtime Hours	24 hours	\$47.50	\$1,140.00	N/B	\$0.00	\$55.00	\$1,320.00	\$12.00	\$288.00	\$90.00	\$2,160.00	\$22.50	\$540.00	\$52.50	\$1,260.00
	That of the Labor 1 of the Control o	Sub-Total		65.00		.00		20.00		88.00		160.00		90.00		10.00
	В	attalion 3 Total		350.00		.00		883.00		869.00		314.40		70.00		281.78
E. Opti	ional Services		,		1.				, .			-	, 134,		<u> </u>	
	Price for Aeration		\$0.005	sq ft	N	/B	\$725.00	sa ft	\$0.06	cu ft	\$25.00	sq ft	\$320.00	station	\$1.1	04.00
	Price for Lime Application		\$525.00	ton			\$243.00	sq ft	\$0.04	cu ft	\$10.00	sq ft	\$91.00	station		52.00
	Price for Pesticide Application		\$337.00	acre	N/B		\$243.00	sq ft	\$0.08	cu ft	\$5.75	sq ft	\$91.00	station		67.00
	Price for Fungicide Application		\$550.00	acre	N/B		\$243.00	sa ft	\$0.09	cu ft	\$10.00	sa ft	\$91.00	station		35.00
	Additional mulch (when requested)		\$35.00	cu vd	N/B		\$65.00	cu ft	\$62.00	cu ft	\$2.00	cu ft	\$18.45	vard		0.00
	Additional Pine Straw (when requested)		\$6.28	bale		/B	\$6.50	cu ft	\$6.75	bale	\$6.50	bale	\$5.00	bale		7.00

BID TABULATION Page 3 of 7

BL140-22
Provision of Supplemental Landscaping Maintenance Services on a Term Contract
Department of Fire and Emergency Services

Departi	Department of Fire and Emergency Services															
	Term May 17, 2023 - April 18, 2024		ACS Landscape Management, Inc. (OC)		Artscape, Inc. (OC)		Servic	Landscape es, Inc. L)	L	e Lawncare, LC DC)	Crabapple Turf Management, Inc. (OC)		Fresh Cut Lawn Service, LLC (L)		Mariani Enterprises, LLC dba Ed Castro Landscape (OS)	
ITEM #	DESCRIPTION	APPROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Battalio	on 5															
A. Com	prehensive Lawn Maintenance Services															
1	Fire Station 8	18 year	N/B	\$0.00	\$150.00	\$2,700.00	\$237.00	\$4,266.00	\$248.00	\$4,464.00	\$596.40	\$10,735.20	\$168.00	\$3,024.00	\$273.85	\$4,929.30
2	Fire Station 15	18 year	N/B	\$0.00	\$150.00	\$2,700.00	\$229.00	\$4,122.00	\$263.00	\$4,734.00	\$403.60	\$7,264.80	\$168.00	\$3,024.00	\$371.07	\$6,679.26
3	Fire Station 16	18 year	N/B	\$0.00	\$70.00	\$1,260.00	\$108.00	\$1,944.00	\$270.00	\$4,860.00	\$435.60	\$7,840.80	\$118.00	\$2,124.00	\$102.49	\$1,844.82
4	Fire Station 17	18 year	N/B	\$0.00	\$100.00	\$1,800.00	\$138.50	\$2,493.00	\$248.00	\$4,464.00	\$492.40	\$8,863.20	\$148.00	\$2,664.00	\$100.80	\$1,814.40
	Fire Station 27	18 year	N/B	\$0.00	\$150.00	\$2,700.00	\$199.50	\$3,591.00	\$263.00	\$4,734.00	\$424.80	\$7,646.40	\$148.00	\$2,664.00	\$124.13	\$2,234.34
6	Fire Station 30	18 year	N/B	\$0.00	\$250.00	\$4,500.00	\$273.50	\$4,923.00	\$338.00	\$6,084.00	\$624.00	\$11,232.00	\$283.00	\$5,094.00	\$409.96	\$7,379.28
	Fire Station 31	18 year	N/B	\$0.00	\$150.00	\$2,700.00	\$289.00	\$5,202.00	\$300.00	\$5,400.00	\$600.80	\$10,814.40	\$193.00	\$3,474.00	\$260.24	\$4,684.32
	agement of Ornamental Shrubs, Trees and Landscaped Beds															
	Fire Station 8	15 year	N/B	\$0.00	\$60.00	\$900.00	\$190.00	\$2,850.00	\$12.00	\$180.00		uded	\$65.00	\$975.00	\$80.00	\$1,200.00
2	Fire Station 15	15 year	N/B	\$0.00	\$60.00	\$900.00	\$136.00	\$2,040.00	\$13.00	\$195.00		uded	\$65.00	\$975.00	\$66.67	\$1,000.05
	Fire Station 16	15 year	N/B	\$0.00	\$36.00	\$540.00	\$108.00	\$1,620.00	\$14.00	\$210.00		uded	\$65.00	\$975.00	\$33.33	\$499.95
	Fire Station 17	15 year	N/B	\$0.00	\$60.00	\$900.00	\$74.00	\$1,110.00	\$12.00	\$180.00		uded	\$65.00	\$975.00	\$20.00	\$300.00
	Fire Station 27	15 year	N/B	\$0.00	\$60.00	\$900.00	\$73.00	\$1,095.00	\$13.00	\$195.00		uded	\$65.00	\$975.00	\$20.00	\$300.00
	Fire Station 30	15 year	N/B	\$0.00	\$120.00	\$1,800.00	\$210.00	\$3,150.00	\$17.00	\$255.00		uded	\$65.00	\$975.00	\$100.00	\$1,500.00
	Fire Station 31	15 year	N/B	\$0.00	\$60.00	\$900.00	\$127.00	\$1,905.00	\$15.00	\$225.00	Incl	uded	\$65.00	\$975.00	\$40.00	\$600.00
	n Fertilization, Weed/Pest Control, Overseeding and Aeration															
	Fire Station 8	15 year	N/B	\$0.00	\$67.58	\$1,013.70	\$81.00	\$1,215.00	\$12.00	\$180.00		uded	\$35.00	\$525.00	\$20.00	\$300.00
	Fire Station 15	15 year	N/B	\$0.00	\$70.80	\$1,062.00	\$73.00	\$1,095.00	\$12.00	\$180.00		uded	\$35.00	\$525.00	\$17.33	\$259.95
	Fire Station 16	15 year	N/B	\$0.00	\$25.46	\$381.90	\$22.00	\$330.00	\$13.00	\$195.00		uded	\$35.00	\$525.00	\$17.34	\$260.10
	Fire Station 17	15 year	N/B	\$0.00	\$80.21	\$1,203.15	\$60.00	\$900.00	\$12.00	\$180.00		uded	\$35.00	\$525.00	\$17.34	\$260.10
	Fire Station 27	15 year	N/B	\$0.00	\$58.28	\$874.20	\$88.00	\$1,320.00	\$12.00	\$180.00		uded	\$35.00	\$525.00	\$17.34	\$260.10
6	Fire Station 30	15 year	N/B	\$0.00	\$144.93	\$2,173.95	\$154.00	\$2,310.00	\$16.00	\$240.00		uded	\$35.00	\$525.00	\$16.00	\$240.00
/	Fire Station 31	15 year Sub-Total	N/B \$0	\$0.00	\$52.23	\$783.45 <b>92.35</b>	\$131.00	\$1,965.00 <b>46.00</b>	\$14.00	\$210.00 <b>545.00</b>		uded 396.80	\$35.00	\$525.00 6 <b>8.00</b>	\$16.00	\$240.00 <b>785.97</b>
D Enha	ancement Services	Sub-Total	ŞU	.00	\$32,0	92.33	\$49,4	46.00	\$37,5	145.00	\$04,3	390.80	\$32,	1	\$30,	/65.9/
	Rate for Labor Per Person – Regular Hours	150 hours	N/B	\$0.00	\$50.93	\$7,639.50	\$42.00	\$6,300.00	\$8.00	\$1,200.00	\$60.00	\$9,000.00	\$15.00	\$2,250.00	\$35.00	\$5,250.00
	Rate for Labor Per Person – Regular Hours  Rate for Labor Per Person – Overtime Hours	24 hours	N/B	\$0.00	\$50.93	\$1,039.50	\$42.00	\$1,320.00	\$8.00	\$1,200.00	\$90.00	\$9,000.00	\$15.00	\$2,250.00	\$52.50	\$1,260.00
	Nate for Labor Fer Ferson - Overtille Hours	Sub-Total		.00		61.82		20.00		\$200.00 <b>88.00</b>		\$2,160.00 1 <b>60.00</b>		90.00		\$1,260.00
	R	attalion 5 Total		.00		554.17		66.00		33.00		556.80		58.00		295.97
F. Ontic	onal Services	attunon o rotar	Ų.		V41,0	1	Ç37,0	00.00	Ų39,C	,,,,,,,	<b>\$73,</b> 0	100.00	<b>955,</b>		Ų+3, <i>i</i>	10.77
	Price for Aeration		N	/B	\$0.04	sa ft	\$738.00	sa ft	\$0.06	cu ft	\$25.00	sa ft	\$320.00	station	\$1.1	04.00
	Price for Lime Application		N.		\$0.04	sq ft	\$248.00	sq ft	\$0.04	cu ft	\$10.00	sq ft	\$91.00	station		52.00
	Price for Pesticide Application		N		\$0.04	sq ft	\$248.00	sq ft	\$0.04	cu ft	\$5.75	sq ft	\$91.00	station		67.00
	Price for Fungicide Application		N.		\$0.04	sa ft	\$248.00	sa ft	\$0.09	cu ft	\$10.00	sa ft	\$91.00	station		335.00
	Additional mulch (when requested)		N.		\$35.66	cu ft	\$65.00	cu ft	\$62.00	cu ft	\$2.00	cu ft	\$18.95	vard		0.00
	Additional Pine Straw (when requested)		N.		\$6.00	bale	\$6.50	cu ft	\$6.75	bale	\$6.50	bale	\$5.00	bale		7.00
v	Additional Fine Straw (when requested)		111	_	Ş0.00	Daic	QU.UU	Cuit	Ş0.75	Daic	Ş0.50	Daic	Ş5.00	Daic	Ş١	.00

BID TABULATION Page 4 of 7

BL140-22 Provision of Supplemental Landscaping Maintenance Services on a Term Contract Department of Fire and Emergency Services

	Term May 17, 2023 - April 18, 2024		National Grou (O	p, LLC		dscaping, LLC OC)		World Scapes, LLC (OC)	
ITEM #	DESCRIPTION		PROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Battalio	on 2								
A. Com	prehensive Lawn Maintenance Services								
1	Fire Station 3	18	year	\$120.00	\$2,160.00	\$125.31	\$2,255.58	\$165.00	\$2,970.00
2	Fire Station 6	18	year	\$150.00	\$2,700.00	\$125.31	\$2,255.58	\$198.00	\$3,564.00
3	Fire Station 9	18	year	\$125.00	\$2,250.00	\$125.31	\$2,255.58	\$247.50	\$4,455.00
4	Fire Station 12	18	year	\$200.00	\$3,600.00	\$125.31	\$2,255.58	\$247.50	\$4,455.00
5	Fire Station 22	18	year	\$120.00	\$2,160.00	\$125.31	\$2,255.58	\$165.00	\$2,970.00
	Fire Station 28	18	year	\$135.00	\$2,430.00	\$125.31	\$2,255.58	\$206.25	\$3,712.50
B. Man	agement of Ornamental Shrubs, Trees and Landscaped Beds								
1	Fire Station 3	15	year	\$30.00	\$450.00	\$150.37	\$2,255.55	\$15.00	\$225.00
	Fire Station 6	15	year	\$35.00	\$525.00	\$150.37	\$2,255.55	\$15.00	\$225.00
3	Fire Station 9	15	year	\$25.00	\$375.00	\$150.37	\$2,255.55	\$20.00	\$300.00
4	Fire Station 12	15	year	\$40.00	\$600.00	\$150.37	\$2,255.55	\$20.00	\$300.00
	Fire Station 22	15	year	\$20.00	\$300.00	\$150.37	\$2,255.55	\$15.00	\$225.00
	Fire Station 28	15	year	\$20.00	\$300.00	\$150.37	\$2,255.55	\$15.00	\$225.00
C. Law	n Fertilization, Weed/Pest Control, Overseeding and Aeration								
1	Fire Station 3	15	year	\$50.00	\$750.00	\$150.37	\$2,255.55	\$20.00	\$300.00
2	Fire Station 6	15	year	\$70.00	\$1,050.00	\$150.37	\$2,255.55	\$20.00	\$300.00
3	Fire Station 9	15	year	\$100.00	\$1,500.00	\$150.37	\$2,255.55	\$20.00	\$300.00
4	Fire Station 12	15	year	\$125.00	\$1,875.00	\$150.37	\$2,255.55	\$20.00	\$300.00
5	Fire Station 22	15	year	\$35.00	\$525.00	\$150.37	\$2,255.55	\$20.00	\$300.00
6	Fire Station 28	15	year	\$50.00	\$750.00	\$150.37	\$2,255.55	\$20.00	\$300.00
		S	ub-Total	\$24,3	00.00	\$40,6	80.00	\$25,4	26.50
	ancement Services								
	Rate for Labor Per Person – Regular Hours	150	hours	\$30.00	\$4,500.00	\$80.00	\$12,000.00	\$10.00	\$1,500.00
2	Rate for Labor Per Person – Overtime Hours	24	hours	\$45.00	\$1,080.00	\$100.00	\$2,400.00	\$20.00	\$480.00
			ub-Total	\$5,58			100.00		80.00
В			n 2 Total	\$29,8	80.00	\$55,0	80.000	\$27,4	06.50
	E. Optional Services								
	Price for Aeration				5.00	\$0.04	sq ft		0.00
	Price for Lime Application			\$0.04	sq ft		uded	\$1.55	sq yd
	Price for Pesticide Application			\$0.05	sq ft	Included			5.00
	Price for Fungicide Application			\$0.06	sq ft		uded		5.00
5	5 Additional mulch (when requested)			\$2.40	cu yard	\$75.00	yard	\$45.00	cu yd
6	Additional Pine Straw (when requested)			\$4.75	bale	\$6.50	bale	\$7	.00

BID TABULATION Page 5 of 7

BL140-22
Provision of Supplemental Landscaping Maintenance Services on a Term Contract
Department of Fire and Emergency Services

Depart	ment of Fire and Emergency Services								
	Term May 17, 2023 - April 18, 2024			Trading p, LLC S)		dscaping, LLC (C)	World Scapes, LLC (OC)		
ITEM #	DESCRIPTION	APPROX. QTY.		UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Battali	on 3								
A. Con	prehensive Lawn Maintenance Services								
1	Fire Station 10	18	year	\$165.00	\$2,970.00	\$125.31	\$2,255.58	\$231.00	\$4,158.00
2	Fire Station 14	18	year	\$140.00	\$2,520.00	\$125.31	\$2,255.58	\$247.50	\$4,455.00
3	Fire Station 18	18	year	\$245.00	\$4,410.00	\$125.31	\$2,255.58	\$330.00	\$5,940.00
4	Fire Station 24	18	year	\$145.00	\$2,610.00	\$125.31	\$2,255.58	\$214.50	\$3,861.00
5	Fire Station 26	18	year	\$145.00	\$2,610.00	\$125.31	\$2,255.58	\$288.75	\$5,197.50
6	Fire Station 29	18	year	\$105.00	\$1,890.00	\$125.31	\$2,255.58	\$354.75	\$6,385.50
B. Man	agement of Ornamental Shrubs, Trees and Landscaped Beds								
1	Fire Station 10	15	year	\$20.00	\$300.00	\$150.37	\$2,255.55	\$15.00	\$225.00
2	Fire Station 14	15	year	\$35.00	\$525.00	\$150.37	\$2,255.55	\$15.00	\$225.00
3	Fire Station 18	15	year	\$25.00	\$375.00	\$150.37	\$2,255.55	\$20.00	\$300.00
4	Fire Station 24	15	year	\$45.00	\$675.00	\$150.37	\$2,255.55	\$20.00	\$300.00
5	Fire Station 26	15	year	\$35.00	\$525.00	\$150.37	\$2,255.55	\$15.00	\$225.00
6	Fire Station 29	15	year	\$15.00	\$225.00	\$150.37	\$2,255.55	\$15.00	\$225.00
C. Law	n Fertilization, Weed/Pest Control, Overseeding and Aeration								
1	Fire Station 10	15	year	\$90.00	\$1,350.00	\$150.37	\$2,255.55	\$20.00	\$300.00
2	Fire Station 14	15	year	\$70.00	\$1,050.00	\$150.37	\$2,255.55	\$20.00	\$300.00
3	Fire Station 18	15	year	\$200.00	\$3,000.00	\$150.37	\$2,255.55	\$20.00	\$300.00
4	Fire Station 24	15	year	\$70.00	\$1,050.00	\$150.37	\$2,255.55	\$20.00	\$300.00
5	Fire Station 26	15	year	\$95.00	\$1,425.00	\$150.37	\$2,255.55	\$20.00	\$300.00
6	Fire Station 29	15	year	\$60.00	\$900.00	\$150.37	\$2,255.55	\$20.00	\$300.00
		S	ub-Total	\$28,4	10.00	\$40,6	80.00	\$33,2	97.00
D. Enha	ancement Services								
1	Rate for Labor Per Person – Regular Hours	150	hours	\$32.50	\$4,875.00	\$80.00	\$12,000.00	\$10.00	\$1,500.00
2	Rate for Labor Per Person – Overtime Hours	24	hours	\$45.00	\$1,080.00	\$100.00	\$2,400.00	\$20.00	\$480.00
	·		ub-Total	\$5,9			00.00		80.00
В		ttalio	n 3 Total	\$34,3	65.00	\$55,0	80.00	\$35,2	77.00
E. Opti	onal Services								
1 Price for Aeration				\$32		\$0.04	sq ft		0.00
2				\$0.04	sq ft		ıded		sq yd
3	Price for Pesticide Application			\$0.05	sq ft		ıded		5.00
4	4 Price for Fungicide Application			\$0.06	sq ft		ıded		5.00
5				\$2.40	cu yard	\$75.00	yard	\$45.00	cu yd
6	Additional Pine Straw (when requested)			\$4.75	bale	\$6.50	bale	\$7	.00

BID TABULATION Page 6 of 7

BL140-22
Provision of Supplemental Landscaping Maintenance Services on a Term Contract
Department of Fire and Emergency Services

	Term May 17, 2023 - April 18, 2024			Grou	l Trading p, LLC DS)		dscaping, LLC OC)		apes, LLC OC)
ITEM #	DESCRIPTION		PROX. QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Battali	ion 5								
A. Con	nprehensive Lawn Maintenance Services								
1	Fire Station 8	18	year	\$160.00	\$2,880.00	\$107.41	\$1,933.38	\$165.00	\$2,970.00
2	Fire Station 15	18	year	\$165.00	\$2,970.00	\$107.41	\$1,933.38	\$288.75	\$5,197.50
3	Fire Station 16	18	year	\$75.00	\$1,350.00	\$107.41	\$1,933.38	\$206.25	\$3,712.50
4	Fire Station 17	18	year	\$100.00	\$1,800.00	\$107.41	\$1,933.38	\$247.50	\$4,455.00
5	Fire Station 27	18	year	\$145.00	\$2,610.00	\$107.41	\$1,933.38	\$288.75	\$5,197.50
6	Fire Station 30	18	year	\$240.00	\$4,320.00	\$107.41	\$1,933.38	\$371.25	\$6,682.50
7	Fire Station 31	18	year	\$200.00	\$3,600.00	\$107.41	\$1,933.38	\$330.00	\$5,940.00
B. Mar	nagement of Ornamental Shrubs, Trees and Landscaped Beds								
1	Fire Station 8	15	year	\$30.00	\$450.00	\$128.88	\$1,933.20	\$8.25	\$123.75
2	Fire Station 15	15	year	\$15.00	\$225.00	\$128.88	\$1,933.20	\$14.44	\$216.60
3	Fire Station 16	15	year	\$10.00	\$150.00	\$128.88	\$1,933.20	\$10.31	\$154.65
4	Fire Station 17	15	year	\$15.00	\$225.00	\$128.88	\$1,933.20	\$12.38	\$185.70
5	Fire Station 27	15	year	\$10.00	\$150.00	\$128.88	\$1,933.20	\$14.44	\$216.60
6	Fire Station 30	15	year	\$50.00	\$750.00	\$128.88	\$1,933.20	\$18.56	\$278.40
7	Fire Station 31	15	year	\$40.00	\$600.00	\$128.88	\$1,933.20	\$16.50	\$247.50
	n Fertilization, Weed/Pest Control, Overseeding and Aeration						·		
1	Fire Station 8	15	year	\$92.00	\$1,380.00	\$128.88	\$1,933.20	\$8.25	\$123.75
2	Fire Station 15	15	year	\$90.00	\$1,350.00	\$128.88	\$1,933.20	\$14.44	\$216.60
3	Fire Station 16	15	year	\$10.00	\$150.00	\$128.88	\$1,933.20	\$10.31	\$154.65
4	Fire Station 17	15	year	\$55.00	\$825.00	\$128.88	\$1,933.20	\$12.38	\$185.70
5	Fire Station 27	15	year	\$75.00	\$1,125.00	\$128.88	\$1,933.20	\$14.44	\$216.60
6	Fire Station 30	15	year	\$175.00	\$2,625.00	\$128.88	\$1,933.20	\$18.56	\$278.40
7	Fire Station 31	15	year	\$135.00	\$2,025.00	\$128.88	\$1,933.20	\$16.50	\$247.50
D F1-		S	ub-Total	\$31,5	60.00	\$40,5	98.46	\$37,0	01.40
	ancement Services	150	_	400.50	04075.00	000.00	A10 000 00	410.00	A1 500 00
1	Rate for Labor Per Person – Regular Hours	150	hours	\$32.50	\$4,875.00	\$80.00 \$100.00	\$12,000.00	\$10.00 \$20.00	\$1,500.00
2	Rate for Labor Per Person – Overtime Hours	24	hours ub-Total	\$45.00	\$1,080.00 <b>55.00</b>		\$2,400.00 100.00		\$480.00 <b>80.00</b>
	D		n 5 Total		55.00 515.00		98.46		81.40
E Onti	ional Services	attano	15 TOLAI	\$37,5	15.00	\$54,9	90.40	\$30,9	01.40
2. Opti	Price for Aeration			622	5.00	\$0.04	sq ft	ėn.	0.00
2	Price for Aeration  Price for Lime Application			\$0.04	sg ft		uded	\$1.25	
3	Price for Pesticide Application			\$0.04	sq ft		uded		sq yd 5.00
4	Price for Fungicide Application			\$0.05	sq ft		uded		5.00
5	Additional mulch (when requested)			\$2.40	cu yard	\$75.00	yard	\$45.00	cu yd
6	Additional Pine Straw (when requested)			\$4.75	bale	\$6.50	bale		.00
ь	Additional Pine Straw (when requested)			\$4.75	pale	\$6.50	pale	\$7	.00

BID TABULATION Page 7 of 7

#### BL140-22

# Provision of Supplemental Landscaping Maintenance Services on a Term Contract Department of Fire and Emergency Services

#### **Recommended Vendors:**

Battalion 2 Artscape, Inc. Attn: Barry Lee 2364 Dogwood Drive Conyers, GA 30013 Phone: 770-922-8873

barrylee@art-scape-inc.com

Battalion 3

Mariani Enterprises, LLC dba Ed Castro Landscape Attn: Edward Castro

300 Rockland Road Lake Bluff, IL 60044 Phone: 770-998-8444 e.castro@edcastro.com Battalion 5

Fresh Cut Lawn Service, LLC Attn: Ebony Jackson P.O. Box 492602 Lawrenceville, GA 30049 Phone: 678-863-4833

fc ls@ymail.com