



Gwinnett

GWINNETT COUNTY
DEPARTMENT OF FINANCIAL SERVICES
PURCHASING DIVISION

75 Langley Drive | Lawrenceville, GA 30046-6935
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GwinnettCounty.com

July 28, 2025

**Addendum #1
BL101-25**

Purchase of Smoke Alarms and Carbon Monoxide Alarms on an Annual Contract

****The date to receive bids has been changed from 2:50pm on Monday, August 4, 2025, to 2:50pm on Tuesday, August 5, 2025.****

Clarifications:

- C1. BL101-25 will be opened virtually ONLY. There will be no in-person bid opening. To access the bid opening virtually, click the following Webex link (<https://gwinnettgov.webex.com/gwinnettgov/j.php?MTID=m7b14b3051c6f68f543bda13d3e6e7cfa>), or dial 408-418-9388, and enter Conference ID 2347 888 9142##.

Please see the summation below of questions and answers for the above solicitation.

Questions:

- Q1. Can the County provide a bid tab from the previous award?
A1. **Please see the attached BL043-22 and PA006-23 Bid Tabulations.**
- Q2. Please advise the quantity the County needs per order.
A2. **Per BL101-25 Inv, Page 2, Section I.C, "The estimated quantity purchased for these initiatives is approximately 5,000 smoke alarm units and 1,450 carbon monoxide alarm units annually based upon past usage. The County may purchase more or less depending on requirements. Items will be ordered on an "as needed" basis with no minimum quantity. Successful supplier shall maintain adequate stock throughout the contract period to accommodate this purchasing scenario."**
- Q3. What is the initial term of this contract?
A3. **The contract's initial annual term will begin October 20, 2025, or upon Board of Commissioners approval of award, whichever is later. The County requires pricing to remain firm for the duration of the initial term of the contract.**
- Q4. Can vendors also use project references from suppliers they serve as representatives for?
A4. **Yes, as long as references are of similar size and scope, where the quoted products have been supplied.**
- Q5. Can vendors provide cooperative contract options and/or pricing?
A5. **No. This is a Gwinnett County solicitation. The BL101-25 bid documents need to be filled out and returned.**

- Q6: On BL101-25 Inv, Page 1, it says, "Apparent bid results will be available the following business day." Does this mean the contract is awarded the next day?
- A6: **No. There will be a review process conducted. Once the contract is awarded, the final results will be posted on the County's website and sent to bidders.**

Attachments:

1. Previous bid tabulations (BL043-22 and PA006-23)

Thank you,



Casey Beauston
Purchasing Associate II

This addendum should be signed in the space provided below and returned with your bid. Failure to do so may result in your bid being deemed non-responsive.

Company Name_____

Authorized Representative_____

BL043-22

Purchase of Smoke Alarms on an Annual Contract
Department of Fire and Emergency Services

Held Firm

May 16, 2025 - May 15, 2026				Sky Resources, LLC (OS)	
ITEM #	DESCRIPTION	APPROX. QTY		UNIT PRICE	TOTAL PRICE
1	Universal Security Instruments AMIL3051SC Smoke + Fire Alarm with 10 Sealed Battery	5,000	EA	\$16.22	\$81,100.00
TOTAL				\$81,100.00	
Will Vendor Hold Pricing Firm? Renewal Option One				5% increase	
Will Vendor Hold Pricing Firm? Renewal Option Two				5% increase	
Will Vendor Hold Pricing Firm? Renewal Option Three				5% increase	
Will Vendor Hold Pricing Firm? Renewal Option Four				5% increase	

Recommended Vendor:

Sky Resources, LLC
Attn: Erica Butcher
3344 Harbor Bay Drive
Columbus, OH 43221
Phone: 614-309-6281
sky.resources@yahoo.com

PA006-23

Purchase of Carbon Monoxide Alarms on a Six-Month Contract

Department of Fire and Emergency Services

held firm

April 20, 2025 - October 19, 2025			Sky Resources, LLC (OS)	
ITEM #	DESCRIPTION	APPROX. SIX- MONTH QTY	UNIT PRICE	TOTAL PRICE
1	Kidde model KN-COB-DP2 or equivalent	500 EA	\$18.90	\$9,450.00
TOTAL				\$9,450.00
Will Vendor Hold Pricing Firm? Renewal Option One			Yes	
Will Vendor Hold Pricing Firm? Renewal Option Two			Yes	
Will Vendor Hold Pricing Firm? Renewal Option Three			Yes	
Will Vendor Hold Pricing Firm? Renewal Option Four			Yes	

Recommended Vendor:

Sky Resources, LLC
 3344 Harbor Bay Drive
 Columbus, OH 43221
 Phone: 614-309-6281
 Fax: 614-453-8178
sky.resources@yahoo.com