

April 29, 2026

**Addendum #2  
RP018-26**

**Provision of Automated Speed Detection School Zone Safety Program on an Annual Contract**

**The date to receive bids has been changed from 2:50pm on Monday, April 29, 2026, to 2:50pm on Wednesday, May 6, 2026.**

Please see the below summation of questions and answers for the above solicitation.

**Questions:**

- Q1. In page 1 of the RFP, it appears that the contract with the service provider is annual with four (4) annual renewal options; and in page 22, it appears that the County may terminate the Agreement upon 30 days' notice in writing to the service provider; does it mean that the County, within the annual contract period, may terminate the contract at any time if notice is given to the service provider upon 30 days' notice?
- A1. Yes.**
- Q2. The RFP points out that the service provider's fees will be paid on a percentage of collected fines; this percentage must be proposed by the service provider in their proposal, or what's the base to define this percentage?
- A2. Yes, all cost must be detailed in the cost proposal submitted in a separate, sealed envelope.**
- Q3. If interviews are conducted as part of the evaluation process, will remote or online interviews be acceptable, or will attendance be required in person?
- A3. Remote or online interviews are acceptable.**
- Q4. Is there any official estimate of average monthly costs per point for: electricity, telecommunications, and data connectivity?
- A4. Request from Red Speed. Please see Exhibit A (January – March Reports).**
- Q5. Back Office, Data, and IT Infrastructure: Considering that the County already has enforcement equipment from other suppliers:
- 5.1. Does the County already have a back-office system?
  - 5.2. If the answer of 5.1. is yes, will the County's current back-office system be maintained?
  - 5.3. If so, will it be necessary to integrate the new system with the existing back-office?
  - 5.4. Can the data centers used for processing and storing data be located outside the United States, provided they comply with security and Criminal Justice Information Services (CJIS) requirements?
  - 5.5. Does the County require real-time Application Programming Interface (API) access to data, or are periodic data exports considered sufficient?
  - 5.6. Are there any additional data storage requirements beyond the legally required retention period?
  - 5.7. Does the service provider need to maintain servers in the United States?
  - 5.8. The RFP mentions high resolution cameras, which resolution would this be?

- A5. **5.1 All enforcement equipment is owned by the service provider. The only services owned by the County are the computers used to approve violations, internet, power, employee salary. The system used by the service provider is privately owned.**
  - 5.2 N/A
  - 5.3 N/A
  - 5.4 **No, service providers cannot process or store CJIS data outside the United States.**
  - 5.5 **API with Flock should be real-time.**
  - 5.6 **All storage is software based via the service provider. At least two years.**
  - 5.7 **Yes, service provider's servers must reside within the United States**
  - 5.8 **Our current resolution is set to 2304x1738 - Set Max Shutter 1/2000. Proposed resolution should be this or better.**
  
- Q6. Issuance of Notices of Intent (NOI) and Court Integration: Considering that the supplier is responsible for issuing NOIs, transmitting them to the court, and maintaining the active agreement:
  - 6.1. Is there a standard format already defined by the court for electronic submission of NOIs (e.g., XML, API, batch)?
  - 6.2. Are there integration, certification, or approval costs required by the court that must be borne by the service provider?
  - 6.3. Does the service provider have to integrate with the County's citation collection system?
  - 6.4. Does the County already have its own system, or will everything need to be handled under the service provider's system?
  
- A6. **6.1 The court has the same web-based system that the Police use to approve citations. The court's only function is to add court decisions on specific cases that are challenged in court.**
  - 6.2 **Service provider must provide evidence packet for court to include certification of calibration, self-tests, engineering certificate, and etc.**
  - 6.3 **There is no integration with the County's citation system. This is because the photo enforced citations are civil in nature and not criminal. There are only select employees that have access to the photo enforced citations, because these citations are not factored into any criminal case as far as history or showing a pattern of driving behavior.**
  - 6.4 **Everything will be handled under the service provider's system**
  
- Q7. Feasibility Studies and Baseline: The RFP requires feasibility traffic studies.
  - 7.1. Is there an estimate of the average number of studies that may be requested per year?
  - 7.2. Will studies also be required in cases of:
    - 7.2.1 Relocation of equipment?
    - 7.2.2 Review of existing locations?
  
- A7. **7.1 For startup, traffic studies 18 schools and 48 cameras would be required. Speed studies are only required for selecting schools that have a need for photo enforcement.**
  - 7.2.1 **Once equipment is set up there will not be relocation of equipment withstanding extenuating circumstances.**
  - 7.2.2 **Speed studies are only required for selecting schools that have a need for photo enforcement.**
  
- Q8. Can the County provide an estimate of expected citations per site or otherwise to support sizing of the operation (equipment, costing, etc.)?
  
- A8. **The goal of the program is to get violations down to zero; however, for data purposes, please see Exhibit A for the past 3 months' data.**
  
- Q9. Does the County have any data or studies on traffic volumes at the selected sites or on violation potential?
- A9. **This information varies. Please see Exhibits A and A60.**

Q10. Can the required experience be international, such as performed in Brazil?

**A10. References are of similar size and scope. The County must be able to verify references through direct communication between the County and the reference.**

Q11. Does the supporting documentation for such experience require:

Sworn translation?

Apostille certification?

Any specific legal authentication?

**A11. See A10.**

Q12. Can experience and projects in other countries be accepted?

**A12. See A10.**

Q13. Can two or more companies participate as a joint venture or consortium?

**A13. Yes.**

Q14. Are certificates from foreign public entities (e.g., Brazil) accepted as proof of technical capacity?

**A14. Proof of technical capacity must follow the requirements as outlined in the RFP.**

Q15. If so, must they be accompanied by sworn translation, apostille certification, or any other form of legal authentication?

**A15. See A14.**

Q16. Is any specific additional documentation required for foreign service providers?

**A16. See A14.**

Q17. Are international service providers headquartered outside the United States, but with legally established subsidiaries in the U.S., eligible to participate in the process?

**A17. Yes.**

Q18. Is there any additional specific documentation required for foreign service providers or those controlled by an international parent company?

**A18. If required, this documentation will be requested.**

Q19. The RFP mentions color images, but equipment may produce high-quality black-and-white images at night. Is the use of black-and-white images allowed in low-light conditions?

**A19. Yes, some images are in black and white due to time changes twice a year. The black and white images are seldom based on the time it takes for the sun to rise after the cameras start enforcing the speed limit. Images are not captured after 5:05 PM.**

Q20. The RFP requires images of the rear of the vehicle. Is it acceptable for the image to include the full vehicle, as long as the rear license plate is clearly visible? Additionally, is the incidental presence of people (drivers or pedestrians) in the image acceptable?

**A20. The images are required from the rear in order to not photograph the driver. The images will need to show an overall shot of the suspected violators' vehicle. The images show that a specific vehicle was at the incident location at a specific time when the violation occurred.**

Q21. Is the use of infrared illumination or white light flash allowed?

**A21. Yes.**

Q22. Are there requirements for detection of large vehicles or motorcycles?

**A22. Yes.**

Q23. Is the type of equipment to be deployed fixed equipment, portable equipment, and/or transportable equipment?

**A23. Fixed equipment**

Q24. Is there any estimated or planned number of enforcement locations or systems, either for initial deployment or over the term of the contract?

**A24. These locations are based on need and speed studies. With a limited number of schools, there may only be a certain number of locations for photo enforcement. Initially there will be 18 locations with 48 cameras. Possible expansion based on future speed studies.**

Q25. Although the RFP states that all maintenance is the service provider's responsibility, is there any financial limit for extraordinary maintenance?

**A25. No.**

Q26. In cases of repeated vandalism on the same equipment or location, does the County consider:  
Relocation of equipment?  
Coordinated mitigation measures?

**A26. The County does not relocate equipment. Mitigation measures will be left to selected service provider.**

Q27. Does the County plan to relocate equipment from time to time? If so, how often? Is the service provider expected to perform equipment relocation?

**A27. No.**

Q28. Will there be a notification period for relocation? If so, how long before relocation?

**A28. No.**

Q29. How many hours or days will the service provider be granted to complete a relocation?

**A29. The County does not relocate equipment.**

Q30. What is the expected maximum period for equipment to remain operational in a single location?

**A30. Based on functionality and manufacturer recommendation.**

Q31. Is there a test period before the equipment becomes fully operational?

**A31. During the first 30 operational days at a new location, there are warnings mailed to violators. After these 30 days, actual citations are issued.**

Q32. Regarding service and maintenance, the RFP mentions 24-hour period for initial response, and 72-hour for repair; do these times encompass weekend and holidays, or are they business days only?

**A32. Business days**

Q33. Can the required training be conducted remotely, or must it be in-person?

**A33. In person**

Q34. Is there an estimated duration for operational training and for training directed to the Judiciary?

**A34. No, training by service provider will be as needed to get the department and court personnel trained on the system.**

- Q35. Will the processing of the images be done by Gwinnett County or the service provider?  
**A35. By the service provider**
- Q36. Is there any estimated average daily or monthly volume of images or events to be processed?  
**A36. This information varies. Please see Exhibits A and A60.**
- Q37. Will all selected sites already have available power supply?  
**A37. No, this is contracted after the state permits the school to enforce speed via photo enforcement.**
- Q38. Where equipment will be installed, will the County provide or specify the poles, or must the service provider supply poles and any required infrastructure?  
**A38. The service provider must obtain permits for each location and will work with (Department of Transportation) DOT to get permission as to where the poles can be placed. The service provider owns and installs all equipment. The County is not responsible for installation or maintenance.**
- Q39. Is there a minimum quantity of locations to be selected to deploy the traffic enforcement? Is there a maximum quantity?  
**A39. Minimum to start 18 schools with 48 cameras. See A24.**
- Q40. Can existing poles and infrastructure be used for installation?  
**A40. Service provider must provide infrastructure such as poles.**
- Q41. Does the County have any specifications or standards for poles (technical drawings, dimensions, angles, profiles, etc.)?  
**A41. This is governed by the federal, state, and County regulations. Manual on Uniform Traffic Control Devices (MUTCD) specifications must be adhered to.**
- Q42. Will supporting signage be provided by the County or is it the service provider's responsibility?  
**A42. Service provider provides signs.**
- Q43. What are the standards for supporting signage?  
**A43. GA Law 40-14-6.**
- Q44. Does customer support need to be 24/7?  
**A44. No. Available business hours Monday – Friday 8:00 A.M. – 5:00 P.M. EST**
- Q45. What are the requirements for certification and calibration accepted by the County?  
**A45. The speed detection devices are required to perform a self-test once every 30 days. The speed detection devices are required to be calibrated once a year. The service provider that calibrates the speed detection devices is the same company that certifies all other radar and lasers owned by Gwinnett County Police. The requirements are state law.**
- Q46. Does the County require independent auditing of system performance?  
**A46. Yes, once a year each device must be calibrated.**
- Q47. What is the required participation level of the service provider in public awareness and educational campaigns, and what materials must be provided?  
**A47. The service provider is required to provide PSA information for the County. The material is dependent on the requirements of the agency. Please see Section IV, Part 2 of the RFP.**

Q48. Who will own the data generated (system performance, violation data, traffic patterns, warnings/violations, revenue generated)?

**A48. The service provider is the owner of all data gathered.**

Q49. Will there be a defined time requirement for full data deletion?

**A49. Service Provider must follow Georgia records retention laws.**

Q50. Could the County please clarify if there is an established strategy to transition or mitigate impacts should the law allowing automated school zone speed cameras be rescinded?

**A50. If the law were to change and the photo enforcement statute be terminated, the service provider would stop enforcement upon the termination date. The service provider would be required to remove all equipment within a mutually agreed upon timeframe.**

Q51. Could the due date be extended by at least two additional weeks to ensure service providers can provide a comprehensive response?

**A51. The County is only able to extend the due date to 7 days after the issuance of this addendum.**

Q52. Does the County have a preference on mobile or fixed systems?

**A52. All systems need to be fixed.**

Q53. How many systems is the County looking to deploy initially?

**A53. 18 school locations and 48 speed detection devices.**

Q54. Is a bid bond required?

**A54. No.**

Q55. Regarding section VII, part 11-14, if service providers are providing a revenue share that includes all the services and items listed below, can service providers state that and not provide a cost breakdown?

**A55. No, invoices must show what funds are kept by the service provider per the contract.**

Q56. The introduction mentions radar devices. Are LiDAR devices for speed detection acceptable as well?

**A56. Yes.**

Q57. The County has existing school zone speed devices. Will the devices under this RFP replace those or be in addition to the total number? Or does it depend on speed studies?

**A57. The devices under this RFP would replace existing devices due to that contract ending.**

Q58. How many schools does the County anticipate evaluating for possible school zone speed cameras? If the County has a list of the initial schools under consideration, could the County share that as well?

**A58. Initially 18 schools, it is undetermined how many future schools will be added.**

Q59. To provide the best pricing, please provide a list of how many schools the County plans to enforce to start. A range (such as 10-20) is acceptable.

**A59. At minimum the current locations will need to have equipment installed. This includes 18 school locations and 48 speed detection devices.**

- Q60. For the existing cameras, can the County please provide the last year of data that show:
  - a. Number of events recorded
  - b. Number of events not billable
  - c. Number of events forwarded to police
  - d. Number of citations issued
  - e. Number of citations paid
  - f. Number of citations delinquent/submitted to the GA Department of Revenue?

**A60. The information below is from 4/1/25 through 4/1/26:**

- a. **49,954**
- b. **Warnings: 2,685; Violations not approved: 4,526.**
- c. **48,534**
- d. **44,808**
- e. **26,172**
- f. **Delinquent citations: 18,636; Registration holds sent: 7**

Q61. If there are existing traffic studies for any of the locations under consideration, could the County please share those?

**A61. No, the speed studies are owned by the current service provider.**

This addendum can be signed in the space provided below and returned with your proposal or acknowledged in the space provided on Page 10 of the request of proposal and returned with your proposal. Failure to do so may result in your proposal being deemed non-responsive.

Thank you.



Chelsey Ward, CPPB  
Purchasing Associate III

**Company Name** \_\_\_\_\_

**Authorized Representative** \_\_\_\_\_

**Attachments:**

1. Exhibit A (January – March Reports)